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"THE CONFIDENTIAL WEEKLY OF THE COIN MACHINES INDUSTRY"

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A CONFIDENTIAL INTERCHANGE OF NEWS, VIEWS AND PREDICTIONS OF THINGS TO COME FOR THE LEADING MEMBERS OF THE COIN MACHINES INDUSTRY.

OL. 5, NO. 28

APRIL 4, 1944

SERIAL NUMBER 132

#### "The Coin Machines Merry-Go-Round"

By Bill Gersh



#### PRAISE FLOODS IN FOR SURVEY

Letters continue to flood in from all over the nation praising the survey now in progress to determine a standard for jobber and distributor recognition. Not only have the leading jobbers and distributors enthusiastically and energetically joined in to help in this survey, but letters have been received from numbers of coinmen from all over the country stating that this should have been done years and years ago.

Each one of these letters strongly urges that this effort on the part of The Cash Box be carried out to an absolute and successful conclusion. Everyone seems to want a line of demarcation drawn somewhere down thru the vitals of this industry so that the trade, especially now that it is anticipating entering into this coming hectic post-war era, will know just where it is at - at least as far as the wholesaling factors of this industry are concerned.

One noted leader writes that if such a survey had been conducted years ago and a recognition bureau created, the trade would have been in perfect position to completely and intelligently answer any of OPA's, or for that matter, anyone else's questions as to the wholesale element of this industry. He also claims that credit would have been much more easy to obtain from leading financiers years ago. He believes that this industry would have moved much further ahead for greater general recognition from all American business. He also states that the manufacturers would have been in a better merchandising position for they would have then known just how to proceed regarding volume sales of their products.

Many ask The Cash Box to assume the duties of such a recognition bureau. In ananswer to these men, let it be known that The Cash Box feels that this would be beyond
the call of publishing duty. But The Cash Box will make every effort to help get
such a bureau started. And will promise at this time to completely cooperate with
such a bureau for the future better welfare of this entire industry.

The coinmen who piled so much praise on The Cash Box for this daring and courageous move also claim that this is the first time in the history of this industry that someone has come to the fore to attempt, in logical and intelligent fashion, to cure this great failing. Everyone of these men is of the belief that this survey should be broadcast as far and wide as is possible— so that even those who are only as yet contemplating future wholesaling activities will know that this industry is already under way with plans to help such firms to correctly establish themselves.

As yet there have been no radical changes suggested to The Cash Box aside from the questions now appearing in the survey sheet as enclosed with this issue. This will be the third consecutive week in which this survey sheet has been included as a prominent part of The Cash Box. Those who have already filled out the survey and have mailed it in are now urged to get everyone else they know in the industry to do the same. If they know of any firms who are among the "self-announced" jobbers or distributors, it would be to their complete advantage to turn the survey over to such firms. In this way a most complete survey can be brought into being.

When The Cash Box believes that the greater majority of the returns are in it will, at that time, announce the complete results. No one man will be embarrassed. All individual survey reports will remain confidential. They will be placed before the trade as collective and not individual opinions.

And at that time The Cash Box will announce an even more daring and more courageous plan to help make such a recognition bureau a national possibility.

#### WHOM ARE YOU KIDDING?

This item is addressed to a few firms thruout the country who have, or seemingly have, forgotten all about good business practise. These are the same coinmen who would go running to their naborhood hardware store were this retailer to send them a defective 5¢ bolt. They would not only return this nickel bolt, but would raise hell with the hardware dealer and attempt, in a few heated words, to teach him the lesson of good business practise. "And furthermore", they would yell, "if you want to keep me for a

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#### "The Coin Machines Merry-Go-Round"

customer you better not try to hand me that kind of stuff in the future. Just remember the war won't last forever."

To these men, then, is this item being written. The same men who will make life hard for any business man in their home town who attempts to give them anything but what they ordered. The men who, when approached as individuals, always talk of the glowing machines they ship, and complain about machines they receive.

This is a tragic era. The kind of an era when almost anything goes. People are told that complaints are out of order. Yet the fact that there may be fewer complaints certainly should not deter anyone from continuing to give his best to build for the future. Those men who because they feel the other man did so they, too, can do so, and ship out a machine that hasn't even had the dirt cleaned from the glass, not to speak of being gone over by a mechanic, are simply kidding themselves.

It would probably amaze these same men to learn that The Cash Box (as well as a great many others thuout the country) have been told all about them. And sometimes the they do not receive a direct complaint, they can be assured that indirectly a complaint has been registered and that many look upon them with suspicion. The kind of suspicion that travels with vicious speed across the nation by word of mouth and affects them tragically just when they need commendation and not condemnation.

Those men who have forgotten the tenets of good business practise and simply shove everything and anything at other coinmen thruout the country who, in good faith, order merchandise from them, are hurting no one as much as they are hurting themselves. At this time when this industry is so much smaller these men, of their own good and free will, can practise good business ethics in every regard. This is the time when they can help to establish a standard for used merchandise that will meet with national approval, not only for today, but for the future as well. This is the time when such men should stop announcing that they have certain equipment on hand when these machines aren't as yet even a gleam in their eyes. They should stop kidding themselves, to be conclusive.

For many months The Cash Box has courageously stepped to the fore where others have feared to tread, and has openly talked about deposit grabbers and what should be done to stop them. The Cash Box has urged the men in this industry, time and time again to help clear out nefarious practises. It has also been the first to fight any evils which might, in any fashion whatsoever, endanger this industry. Once again The Cash Box dares tell the truth, and tell it with sound logic.

The one and only way in which each coinman can better himself for tomorrow is to help better this entire industry. Only then can he be assured that there is a better future for him in this business. Just to believe that his own operation will always take care of him isn't logic. Each man in this industry is dependent upon the other man. If all will act right and do right then this industry will go ahead. If the postal authorities, better business bureaus, police departments, courts of law and all other outside organizations continually receive complaints regarding members of this industry, then this business has hurt itself to a tremendous extent. For the leaders of civic life will never then come to the fore to help this industry when their help is needed.

Because of this the good work done by those men who have donated thousands of dollars worth of equipment to the armed forces will fall by the wayside. The actions of others who have given much to charities and institutions and other commendable causes will mean little in the final accounting. The actions of this minority, it is sad to relate, are always remembered by these outsiders. This minority brings anything but good will to this industry. This is the minority that brings down upon this industry - notoriety.

There have been some pitiable cases during this tragic war period of poor business practise on the part of a few in this industry. Most of these, tho they may not as yet realize it, have established a very poor name for themselves throut the trade. Visitors hear about them and spread the word. Salesmen in their travels tell about their actions. Others condemn them openly. All this reacts with disfavor upon everyone in this industry, not only upon these few.

Therefore The Cash Box once more appeals to the leaders of this business to openly and without fear expose any and all evil business practise. Not complain to courts of law or other bureaus thuout the nation so that all this business suffers. These are the problems of this industry and this industry alone. These are the problems that must be cured within the trade. They should never be brought to the attention of outsiders for then this business suffers the kind of black eye which is extremely hard to eradicate.

It is a well known fact thruout the trade that The Cash Box has refused and continues to refuse the subscriptions of certain firms in this industry. Their actions are so abominable that even attempts to bring them into the fold and thereby educate them to better business practises have failed. As a last resort in such cases, The

#### "The Coin Machines Merry-Go-Round"

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Cash Box can only refuse their subscriptions so that at least, in this fashion, the subscribers of The Cash Box will not be hurt. The fact that every now and then some of these firms do obtain a copy of The Cash Box and make use of it for buying or selling is then the fault of one of the subscribers who does not realize that by allowing such people to glance thru The Cash Box they are actually hurting their own fellow coinmen.

Months ago The Cash Box urged the creation of a better business bureau for the industry. It also urged local bureaus be created in leading coincenters. It asked the men to get together. To call a meeting. And that The Cash Box would help with all its energies to make such a meet successful. A better business bureau for coin machines men would be able to prevent much of the poor business practises that some have fallen into.

Some of these men only do this sort of thing because, they claim, others have done it to them. This is just about the poorest excuse in all the world. But because there is no agency to whom they can appeal, because there is no one force in the trade that will work for them, these men have no other alternative, they believe, than to stew in the angry juices which accumulate in their systems because of broken, dirty machines shipped to them and deposits held up for months, and seek for revenge in due time. In attempting to get revenge they simply start this vicious circle all over again.

The Cash Box has settled more disputes, has had more deposits returned, and has arranged for much better understanding, than any other medium in all the history of this industry. This is no boast. It is hard to conceive, to any outsider, that a publication, which should be devoting itself entirely to its own problems, must also act as a better business bureau, a general complaint department, judge and jury and goodness knows what else. The Cash Box, in an attempt to cure some of the evil being practised by these few, even went to the unheard of extent of offering free deposit insurance, the first time this has ever been done by any publication.

But this is not the story of The Cash Box. It is, instead, a story about those few men thruout the country who are actually kidding themselves and no one else. They must be made to change their ways. They must be made to see straight. They must be made to realize that this industry can only continue on successfully as an industry when each and every man engaged in it works for the best interests of all. They must be made to realize that complaints, finding their way into courts of law and into the hands of other authoritative agencies, are not helping this industry and that some day will blow up with a violent explosion.

Before this happens, before those decent men who are using this industry as the medium for their livlihood and for the few dollars they desire to accumulate for their later years can suffer, the men in this industry must get fighting mad - so fighting mad that they will go out of their way to abolish any such firms from this business whose sole intentions and ambition are a quick clean up and then disappearance.

U.S.E.S. GIVES COIN HELP L

Reports have been filtering in from coinmen located in critical labor shortage areas that the U.S. Employment Service, where all avilable manpower in such areas must register, gives help to coinmen last. These reports have been received by The Cash Box for some time. One noted coinman reports that in contacting U.S.E.S. he was advised that all avilable help was being shifted into war plants and other allied essential industries first. He was told that if there was anything left after that, he would possibly be informed. Yet, he is forced to go to the U.S.E.S. for help, because this is the ruling in such critically short manpower areas.

Cutbacks and rollbacks of war materials orders have eased this situation to some extent in certain territories. In others, where war contracts have suddenly been shifted because of changing needs, these conditions have been placed into effect by the War Manpower Commission and the shortage of labor for such work as this industry becomes extremely acute.

This has had its effect as far as operations are concerned. At the same time in such territories many coinmen fathers, subject to draft, have gone into war plants. They have therefore been forced to cut down on their routes because of the hours they must put in at war plants. This, in addition to lack of help, and the further fact that they simply cannot give the route the attention it requires, has decided them on smaller, more highly concentrated operations within an efficient area. This has brought machines to market. It is generally believed that this condition will become more actite as the summer comes on and the demand for more armed men to displace casualties of the invasion comes into effect. The machines now on many locations will be sold. Routes will be chopped up and parts of routes will be sold as going businesses. More machines are therefore certain to find their way to market.

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## "Jalking Out Loud"

#### High School Phonos

The following newspaper item was mailed to us by one of our Norfolk, Va. subscribers. The headline reads: "Jive in School". The story: "The Blair Junior High School has installed a juke box in the gymnasium for free dancing during lunch period.

"Grayton Daughtrey, gym instructor, said a light session of jive would aid digestion, encourage the boys and girls to learn to dance and enable them to have a good time on school premises under supervision of their teachers."

(Here's one school that is helping cultivate a taste for juke box music. Since the item was sent thruout the nation over the AP wires, coinmen should take advantage of this fact and contact high schools to see whether phonos can be installed. These should be loaned to the school. Developing juke box players will help music men, especially for the post-war era. There are plenty old 12 record jobs around for this work.)

#### Industry

MANUFACTURE STARTS: WPB has just lifted the curb on the manufacture of brewery, ice cream, winery and certain types of beverage machinery equipment. Under a quota plan about \$80,000,000 worth of the above will be manufactured. The manufacturers of this equipment will be allowed to make from 10% to 25% of their output during the pre-war years from '39 to '41.

FIRST SURPLUS SALE: A display of over 5,000 items by large Eastern aircraft manufacturers will open at the Hotel McAlpin in New York City on March 27th. These are the excess inventories of these aircraft manufacturers. This will mark the first step of a large joint effort between Government and industry to redistribute into trade channels large holdings of critical items that heretofore have been held for prospective aircraft needs of the armed services. With many engineering and design changes dictated by combat requirements these items are no longer needed.

NEW AUTOS: Ray Chamberlain, executive vice-president of the National Automobile Dealers Assn., in an interview at the Hotel Roosevelt in New York City, told the press that there would be a partial resumption of passenger auto production within 6 months. Chamberlain is in New York to attend a meeting of the Eastern regional auto dealers who are preparing for the post-war era.

(The above three items, in addition to the fact that WPB has already listed the tosition of this industry in resumption of manufacture among the first 20 industries, should cause the trade to realize that postwar planning should be speeded.)

#### Advertising

C. J. Durban, advertising and sales promotion manager of the United States Rubber Company, reports that the firm is undertaking one of "the most ambitious advertising campaigns" in several years.

He stated, "The company must build its name in the public mind soundly against the time that competition will hit us."

(And that's a good idea for a great many in this industry, too.)

#### Crating

The following note received from E. Geo. Bennett of M. A. Pollard and Company, San Francisco, Calif., describes one of the evils that infest this business where men don't pay careful attention to crating of merchandise prior to shipping. The note reads: "I would appreciate it if you would make mention in your column that precautions should be taken when shipping out merchandise to this area. A recent shipment of five phonographs was received in a most terrible state. Plastics were broken. Glass broken. No cash boxes or keys. In packing these, nails were driven thru the cases and into the phono cabinets. In fact, we are obliged in many instances to spend a considerable amount of money to put such equipment in working order for resale purposes."

#### Jobbers - Distributors

H. M. Jones of Jones Coin Machines, Stephenville, Texas, write: "Here is just one man's opinion of jobbing and distributing coin machines. I am just about the average large sized operator. Have several branch offices; in Brownwood, Brady, Cleburne and Jacksboro, Tex., with my main office here in Stephenville. Naturally I could get my machines at a discount, but I don't think that would be the way to handle it at all.

"I believe that jobbers and distributors should not operate for several reasons. I notice that several large operators are playing up to the manufacturers trying to get franchises to distribute. I don't like the idea. I do think the large ops should get 10% discount when they buy 10 machines and 15% discount when they buy 25 machines at one time and pay cash for them. I don't mean send in an order for them, one or two at a time, but pay for them all at once.

"The discounts I mention should be given besides the regular 10% discount given on music machines for all cash. I believe that the music machine manufacturers should build better machines at higher prices and give 20% off for cash so as to keep out the 'small time chiselers' as much as possible."

#### Stocks

Whether you have ten bucks or one hundred thousand dollars tucked away you are probably interested in what the "big boys" are doing on the stock market. According to the National Assn. of Investment Companies, 90 investment trusts (who employ the best trading talent and are faced with the constant problem of employing their cash) are investing heavily in oil stocks, especially Standard Oil of N. J.

They also have large stakes in Montgomery Ward, General Motors, Chrysler, International Nickel, Texas Co., General Electric, North American Co., Socony Vacuum and American Gas & Electric. Next to the oil industry they favor the

Since the war started they have gone in for railroad bonds on a broad scale but have cut their holdings in mining issues in half. They've bought bank, food, rubber and movie stocks, but slashed off in chemicals, steels and aircraft shares.

At the end of '43 these 90 companies had less than 8% of their total assets in cash.

#### Guessers

Now that quite a sizable batch of envelopes have accumulated, we spent a few interesting minutes making a check of the dates coinmen believe the European war will end. We found that the ratio of those who believe that the war will end in '44 as against those who believe that the war will end in '45 is better than 2 to 1. (We do hope that those men who picked 1944 as the end of this European war will get into post-war action now.)

The earliest date so far picked in '44 is that of Sid Stewart of Stewart Novelty Sales Co., Colorado Springs, Colo., who guesses that this European war will end at 10 A.M., May 23, 1944. And so far the guess for the latest date in '44 is that of M. M. Rutherford of Rutherford Enterprises, Pampa, Tex., who guesses that 11 A.M. on November 28, 1944 will be the wind-up. (It continues interesting to

note how many men chose the month of

November, probably influenced by the Armistice of the last war.)

The 1945 guessers also have a very wide range. M. T. Duff of Royal Amusement, Winchester, Va., guesses that June 15, 1945 at 4 P.M. will see the end of the war in Europe. But Abe Miller of Confection Vending Co., Charlotte, N. C. (who is up to this writing our leading long distance guesser) claims that the war will end on December 11, 1945 at 11 A.M.

(If you haven't yet made a guess, dig back into the Spring Special issue you received, fill it out, and maybe you'll be the one to win that 100 bucks. You have until April 1.)

#### It Pays To Attend

Every once in a while we get invitations to attend a meeting of coinmen. Most of the time we try to dodge, but sometimes we get the urge to attend, if just to chew the fat with the old gang.

Like everyone else we would much rather rush home after a hectic day at the office, change into loose-fitting, comfortable clothes and just lay around, or read, or drop into the naborhood movie, and sometimes visit with friends. But we've learned that usually someone called this meeting with good purpose in mind. It pays to

attend.

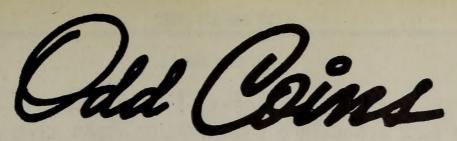
There's also no doubt that many times "the little woman" is going to be plenty upset. She probably planned and prepared a sumptuous evening meal, invited some people over for Gin Rummy, and suddenly gets a phone call — to forget all about everything.

So after profuse telephone apologies to "the better half" and many promises for tomorrow evening, we rush down to Joe's or Jack's or Jim's Bar — grab a couple of drinks and a sandwich (usually a cold and flat sandwich, and seemingly colder and flatter than ever because we're thinking of the swell meal we passed up at home) and we're on our way to "the meeting."

We hope, as we walk or ride along, that this meeting will prove more interesting and more stimulating and more informative that the last one we attended. Sometimes it does and sometimes it doesn't. Sometimes it bores hell out of us. Then again, we sometimes get ourselves into real action. And for a few nights afterwards we're bragging to "the little wife" how we "told 'em off"

Maybe this next meeting that the boys are calling will be "that" time for you. Why not attend? And get into the habit of attending. It pays.

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By Joe Orleck

A (1944) Copyrighted Feature of "The Cash Box", 381 Fourth Ave., New York

N. G. CARBAJAL, General Manager of Dixie Coin Machine Co., New Orleans, La. writes that "PAPA" JULIUS PACE of that company is extremely active these days, and has just been elected President of the New Orleans Coin Machine Operators Association. Nick writes that his company has taken over an additional building to carry on at the present time with their line of rebuilt slots, consoles and music, and for their future

post-war plans.

CHARLEY HUGHES, C. W. Hughes & Co., Ladoga, Ind. wants Mills slot parts and phono parts, tubes and slots....THOMAS A. LIBBEY, JR., Libbey Music Co., Haverhill, Mass. offers music....LLOYD L. ANDERSON, Automatic Distributing Co., Terre Haute, Ind. selling consoles, 1-balls, and arcade, and wants Rock-Ola boxes, and arcade equip.....DAVE FRANCO, Franco Novelty Co., Montgomery, Ala. offers music and arcade equip. and wants scales, arcade equip. and records....D. SOLOMON, Joy Automatics, Elmira, N.Y. wants music.

FRANK LEE, Leco Vending Co., Chester, Pa. wants Mills music parts....FRED WEBER, F.R.W.B. Specialties, Manitowac, Wisc. offers staples....OGDEN KLEIN, Central Texas Amusement Co., Austin, Tex. selling music, arcade equip., pins and vendors....H. P. McDONALD, The Music Machine Co., Brunswick, Ga. runs a sale of slots, slot parts, pins and music parts...E. A. REDMOND, Redmond Coin Machine Exchange, Arkville, N. Y. wants arcade equip....HAROLD LIEBERMAN, Acme Novelty Co., Minneapolis, Minn. looking

for non-coin operated Marvels.

PAUL PICERNE, Vendors Craft, Providence, R.I. getting ready to spring a big sale, and is buying all kinds of slot safes....JACK KAUFFMAN, K.C. Novelty Co., Philadelphia distributing Supreme's Skeeroll, and runs a special on tubes....MARCUS KLEIN, New York City wants music and arcade equip....TONY MANGANO, Howard Sales Co., Omaha, Nebr. wants slots....AL BYRD, Automatic Music Co., Terre Haute, Ind. offers pins.....MAX and HARRY HURVICH. Birmingham Vending Co., Birmingham, Ala. selling music and slot checks....MORRIS and HENRY GISSER, Cleveland Coin Machine Exchange, Cleveland, Ohio wants pins, music, slots and consoles.

MIKE MUNVES, New York City, distributing the "DeLuxe" Midget Skee Ball, and reports shipments going out....HENRY SEIDEN, Seiden Distributing Co., Albany, N.Y. offers brand new Q.T. Glitters.....BOB HUNTER, Dixie Sales Co., Memphis, Tenn. wants all types of equip.....OGDEN WHITBECK, Mohawk Skill Games Co., Schenectady, N.Y. offers pins.....SOURREN JAFFARIAN, Jay Sales Co., Haverhill, Mass. selling music.........WOOLF SOLOMON Central Ohio Coin Machine Exchange, Columbus, Ohio buying loads of

equipment.

W. R. BURTT, "The Coin Tube Man" of Wichita, Kans. notifies the trade of the many features of his tube service....JOHN M. STUART, Paris, Ky. offers consoles and slots....BILL GILLES, Gilles Candy Company, Osage, Ia. keeps shipping those "Tailgunners", the gun revamp....JACK PORTNO, Atlas Phonograph Co., Rochester, N.Y. offers music and pins....CHARLEY MAROON, Belmont Vending Co., Bridgeport, Ohio wants Watling slots....DAVE LOWY, New York City, selling and buying areade equip. and music.....CHAS. HARRIS,

Cleveland Heights, Ohio offers slots, consoles and arcade equip.

HERB EVERSCHOR, Columbus, Ohio selling arcade equip.....HARRY and SAM WICHANSKY, Atlas Vending Co., Elizabeth, N.J. run a tube sale...MEYER MARCUS, The Markepp Co., Cleveland, O. runs a special sale of music, slots, arcade equip. and pins....NAT RAKE, Rake Coin Machine Exchange, Philadelphia, Pa. offers slots and a large variety of pins....FRANK DUNCOVICH, Columbia Novelty Co., Amstendam, N.Y. selling consoles, arcade equip., music and pins...."BIP" GLASSGOLD, Arthur H. Du Grenier, Inc., Haverhill, Mass. spending all his time on the manufacture of war products, but making plans for the post-war era.

WILLIAM H. SALZER, Reel Distributing Co., St. Louis, Mo. writes they have a special on automatics....J. R. "PETE" PIETERS, King Pin Games Co., Kalamazoo, Mich. offer arcade equip., pins and slots....BESS HERMAN, Economy Supply Co., New York City returns to the office after a Florida vacation, looking like a million...TOM SMALLWOOD, Collette & Smallwood Dist., Idaho Falls, Idaho offers late slots....R. H. ADAIR, R. H. Adair Co., Oak Park, Ill. offers to clean, reset and adjust your National Slug Ejec-

tors.

EARL REYNOLDS and COLLIS IRBY, Walbox Sales Co., Dallas, Tex. selling music....

CARL TRIPPE, Ideal Novelty Co., St. Louis, Mo. selling arcade equip. and wants pins...

LEON BERMAN, New York Supply Co., New York City buying arcade, music and slots....JOE

ASH and IRV MORRIS, Active Amusement Machines Co., Phila. has those slipon repair

sleeves for pins.....BILL BETZ, W.B. Novelty Co., St. Louis, Mo. wants music....BILL

MAI, General Sales Co., Dubuque, Ia. offers arcade equip....LEW LONDON, Leader Sales

Co., Reading, Pa. runs a special on counter games..LESTER FLECK, Chio Specialty Co.,

Cincinnati, O. doing a fine job with his pin revamp.....GIL KITT, Empire Coin Machine,

Exchange, Chicago, Ill. wants 1-balls and 5-balls....NICK NEBEL, G.N. Vending Co.,

Columbus, Ohio offers consoles, slots, and slot parts.....HAROLD KLEIN, Klein Novelty

Co., Milwaukee, Wisc. wants phonos and phono routes....N. C. COOPER, Tifton Music

Company, Tifton, Ga. wants to trade music and consoles for Rock-Ola music.

By Joe Orleck A (1944) Capyrighted Feature of "The Cash Box", 381 Fourth Ave., New York CHARLEY HISHES 'C. W. Ruches & Co., fauch, int. wants wills old party and party one party of the party of the color party of the color wash. phono paras, those and slate. V. Educia & Tidell. J. Ilobe, Misse Com, hiverhill ...

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(SECTION 1)

#### WANT-TO-BUY ADS

THE HEADLINES OVER EACH AD GIVE AN APPROXIMATE IDEA OF THE ITEMS THESE FIRMS WANT TO BUY. IT IS ADVISABLE TO READ EACH AD CAREFULLY. THESE ADS ARE STRICTLY DEVOTED TO "WANT-TO-BUY" ONLY. MANY "FOR SALE ADS" FEATURE "WANT-TO-BUY" IN THE "FOR SALE ADS" SECTION.

Page 1

THE ONLY REASON YOU ARE READING THIS IS BECAUSE YOU WANNA GELL SOMETHING WELL, LET'S GET TOGETHER..

WURLITZER PHONOGRAPHS, MODEL 700, 750, 750E, 800, 850 and 950; MILLS 5¢, 10¢, 25¢ & 50¢ SLOTS, BLUE FRONTS, CHERRY BELLS, BROWN FRONTS, AND CHROMES; MILLS FOUR BELLS ...MILLS THREE BEILS...KEENEY SINGLE, TWO-WAY AND FOUR-WAY SUPER BELLS: MILLS JUMBO PARADES. FREE PLAY OR CONVERTIBLE MODELS WITH LATE HEADS; BALLY LONG ACRES; BALLY OTHER MACHINES TOO. THOROBREDS; MILLS LATE OR GLITTER GOLD Q.T. 'S 5¢ and 10¢.

SEND US A COMPLETE LIST OF WHAT YOU HAVE ALONG WITH SERIAL NUMBERS, GUARANTEED CON-DITION OF MERCHANDISE AND WHEN READY TO SHIP. WE WANT GOOD MERCHANDISE --- NO JUNK! YOU WILL SAVE A LOT OF TIME BY QUOTING US PRICES INSTEAD OF ASKING FOR OUR OFFER!!

1350 HOWARD STREET

(PHONE: HEMLOCK 1750) SAN FRANCISCO 3.

MUSIC & SLOT PARTS - TUBES - SLOTS

WANT - Front glass for 9800 Hi-Tone RC; 600 Wurlitzer amplifier with or without tubes; 1 to 25 Mills clocks complete; 1 to 15 sets 5¢ Mills 3/5 payout slides; 1 to 15 sets Mills 10¢ 3/10 payout slides; 12 each of 5Y3, 5Z3, 80, 6K7, 70L7 tubes; New or rebuilt Mills 25¢ brown front escalator; 10¢ or 25¢ Mills Original Gold Chrome; 10¢ Mills Brown Fronts.

336 MAIN STREET

C. W. HUGHES & COMPANY (Tel: 17)

LADOGA, IND.

MUSIC - PINS

WANT - Rockola Standards, Masters, Supers, DeLuxe, Playmasters, Spectravox, Premiers, Commandos and AC wall and barboxes; Wurlitzer 500, 600, 700, 750, 800, 850; 5-Ball FP games, Exhibit Stars, Sun Beam, West Wind, Do-Re-Mi, Double Play; Gottlieb 5 & 10; Send us your complete list immediately.

1635 FIFTH AVENUE

B. D. LAZAR COMPANY (Tel: Grant 7818)

PITTSBURGH 19, PA.

1-BALLS - PINS

WANT - Longacres at \$400.; Pimlicos, \$300.; '41 Derby, \$250.; Club Trophy, \$225.; Turf King, \$400.; Jockey Club, \$325.; Kentucky, \$245.; Long Shot & Sport King, \$225.; Will pay \$47.50 each for: West Wind, Sun Beam, Double Play, Do-Re-Mi, Stars. Need large quantity 5-Ball F.P. Will buy your entire route. Cash waiting. EMPIRE COIN MACHINE EXCHANGE

2812 W. NORTH AVE.

(TEL: Humbolt 6288)

CHICAGO 47, ILL.

MUSIC - SLOTS - PINS

WANT - Buy War Bonds with my money; I'll pay you cash for phonographs, slots, pin games and amusement machines of all kinds and makes. Send your list to me airmail.

3908 CARNEGIE AVENUE

THE MARKEPP COMPANY (Tel: Henderson 1043)

CLEVELAND, 15, OHIO

- SLOTS -

WANT - Escalator type Mills slots, 5¢ and 10¢, also Vest Pockets and Q.T.'S. State color and serial numbers and best price in first letter. If you want to sell - write us - if you want to correspond, remember the boys out there.

LION AMUSEMENT COMPANY P.O. BOX 42

(Frank R. Howe, Jr.)

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(BART HOWATT : ITT).

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SECTION 1, Page 2

# CENTRAL OHIO COIN MACHINE EXCHANGE WANT WANT WANT

WOOLF SOLOMON

WILL PAY HIGHEST CASH PRICES FOR CONSOLES-SLOTS-PIN-BALLS-GUNS-ARCADE EQUIPMENT-ONE-BALLS-AND ALL MAKES OF PHONOGRAPHS IN GOOD SHAPE. WE WILL BUY YOUR PHONO OR PIN-BALL ROUTE.

WRITE WIRE PHONE

CENTRAL OHIO COIN MACHINE EXCHANGE COLUMBUS, OHIO

PHONES: ADAMS 7949 OR ADAMS 7993

NEEDLES RESHARPENED

WANT - From all phonograph operators everywhere, your used phonograph needles. We resharpen them and guarantee satisfaction of your money refunded. Our hundreds of regular users are elequent testimony that we are doing the re-sharpening job perfectly. From 1 to 10 reground, 15¢; 11 to 50, reground, 12½¢; 51 or more, reground, 10¢. A dependable and guaranteed service. Try us immediately - today.

RE-SHARP NEEDLE SERVICE

P.O. BOX 770

FORT DODGE, IOWA.

WATLING FORTUNE SCALES

WANT - Will pay cash for Watling DeLuxe Fortune Scales, with or without top mirrors and Watling 500 Fortune scales. Give serial numbers first letter.

W. E. EASTBURN

1015 ADELINE STREET

HATTIESBURG, MISS.

WANT - 2 Sets (4 pieces) Metal Trims for Wurlitzer 750; These trims fit on top of cabinet over front door and hold plastic joints. Name your price we need 'em bad.

NORWOOD MUSIC COMPANY, NORWOOD, GA.

#### WANTED QUICK FOR BEST CASH PRICES

WURLITZERS - MODELS 600 OR BETTER
MILLS THRONE AND EMPRESSES
SEEBURGS - CROWNS OR LATER
ROCKOLAS - '39's OR LATER

BALLY - LONGACRES, PIMLICO, '41 DERBY, TURF KING, FAIRMONT

### PUGET SOUND NOVELTY CO.

114 ELLIOTT, WEST (TEL: ALDER 1010) SEATTLE, 99, WASH.

- CONSOLES -

WANT - Highest cash prices paid for free play Saratogas and free play Paces Reels. Send complete description of machines and prices wanted in first letter.

THE PACE MANUFACTURING COMPANY, NOT INC.

2901 INDIANA AVE.

(Tel: Calument 6272)

CHICAGO, 16, ILL.

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SECTION 1, Page 3

## PACE SARATOGAS, COMBINATION PITTS BURGH, 5746 BAUM BLVD. (TEL:HILAND 7000)

ARCADE - PIN - MUSIC ROUTES

WANT - Cash waiting for penny arcades; Pin game routes; Music routes. Give complete details in first letter to get speedy action.

MYCO AUTOMATIC SALES COMPANY

347 SO. HIGH STREET

(Tel: Main 1600)

COLUMBUS 15, OHIO

CIRCUIT MUSIC

WANT - Jennings Double Circuit Telephone Music Equipment. Price and particulars in first letter.

STERLING NOVELTY COMPANY

669-671 SOUTH BROADWAY

LEXINGTON 20 KY.

- ALL TYPES -

WANT - Will pay cash for all types of coin operated equipment. Please give full details in first letter -- price wanted, condition, when ready to ship, etc.

DIXIE SALES COMPANY 682 MADISON AVENUE

("Bob" Hunter)

MEMPHIS 7, TENN.

- MUSIC -WANT - 1 or 100, cash waiting: Wurlitzer phonographs, Models 24, 24A, 500, 600, 600 KB, 700, 750, 800, 850. Also counter models 71 and 81. Mills Throne of Music and Mills Empress, Rockola Commandos. Give low down price, serial numbers, complete description in first letter.

BILL FREY, INC.

140 N.W. FIRST STREET

. MIAMI 25, FLA.

- 1-BALLS -

WANT - Needed immediately: 10 Longacres; Thorobreds; Bally 1-Balls. No other 1-Balls wanted. Wire or phone best price, condition and quantity ready to ship. UNITED COIN MACHINE COMPANY

7911 W. BECHER STREET

WEST ALLIS 14, WIS.

- MUSIC -

WANT - We need all 12 record phonographs. Will pay highest prices. Write, wire, phone.

DAVID ROSEN

2934 RIDGE AVENUE

(Tel: STE - 9943)

PHILADELPHIA, PA.

MUSIC - ARCADE - PINS

WANT - Phonographs any model, arcade equipment and pin games. We buy only from the metropolitan area. No packing necessary. Will send truck within 50 miles.

1706 MANHATTAN AVENUE

H. BETTI & SONS (Tel: Union 3-8584)

UNION CITY, N.J.

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SECTION 1, Page 4

# WE WANT EQUIPMENT! AND ARE WILLING TO PAY CASH ON THE LINE WHAT HAVE YOU?

CAN USE ONE OR A CARLOAD OF: 
LATE MODEL PHONOGRAPHS

LATE CONSOLES AND SLOTS

30-WIRE AND 5-WIRE CABLE

LATE WALL AND BAR BOXES

MRITE - WIRE - PHONE

M. A. POLLARD & COMPANY

(ROCKOLA DISTRIBUTORS)

721-725 LARKIN ST.

SAN FRANCISCO, CAL.

(PHONE: ORDWAY 3070-OR-5171)

NATIONAL CANDY & CIGARETTE

WANT - National cigarette and candy vending machines. We will pay top price for 6-18 and 9-18 candy units; Also 9-30, 7-50 and 9-50 National cigarette machines. What have you to offer? We will buy one or a hundred.

5911 FOURTH AVENUE

WEIDMAN NATIONAL SALES COMPANY

(Factory Zone Office)

DETROIT, 2, MICH.

PINS - MUSIC

WANT - Highest cash prices paid for Bally Victory and Eureka, Free Play, and for Wurlitzer counter model 61; Give full details immediately.

THE MUSIC MACHINE COMPANY

BOX 154

(Tel: 183)

BRUNSWICK, GA.

MILLS MOTORS - PICKUPS

WANT - Mills record changer motors; Astatic pickups for Mills Empress and Thrones.

LECO VENDING COMPANY, INC.

128 EAST FIFTH STREET

(Tel: Chester 9538)

CHESTER, PA.

SLOTS - MUSIC - LENS

WANT - Double revolvaround safes; 100 Wurlitzer 616A, 616, 316, 416, 716; #145 Steppers; Mills Vest Pockets; 1 Rrar focus lens for Bally Rapid Fire gun; We convert your Mills stop levers to knee action in lots of 50 or more, write for quotations.

COLEMAN NOVELTY COMPANY

1025 FIFTH AVENUE

(Tel:Main 1323)

ROCKFORD, ILL.

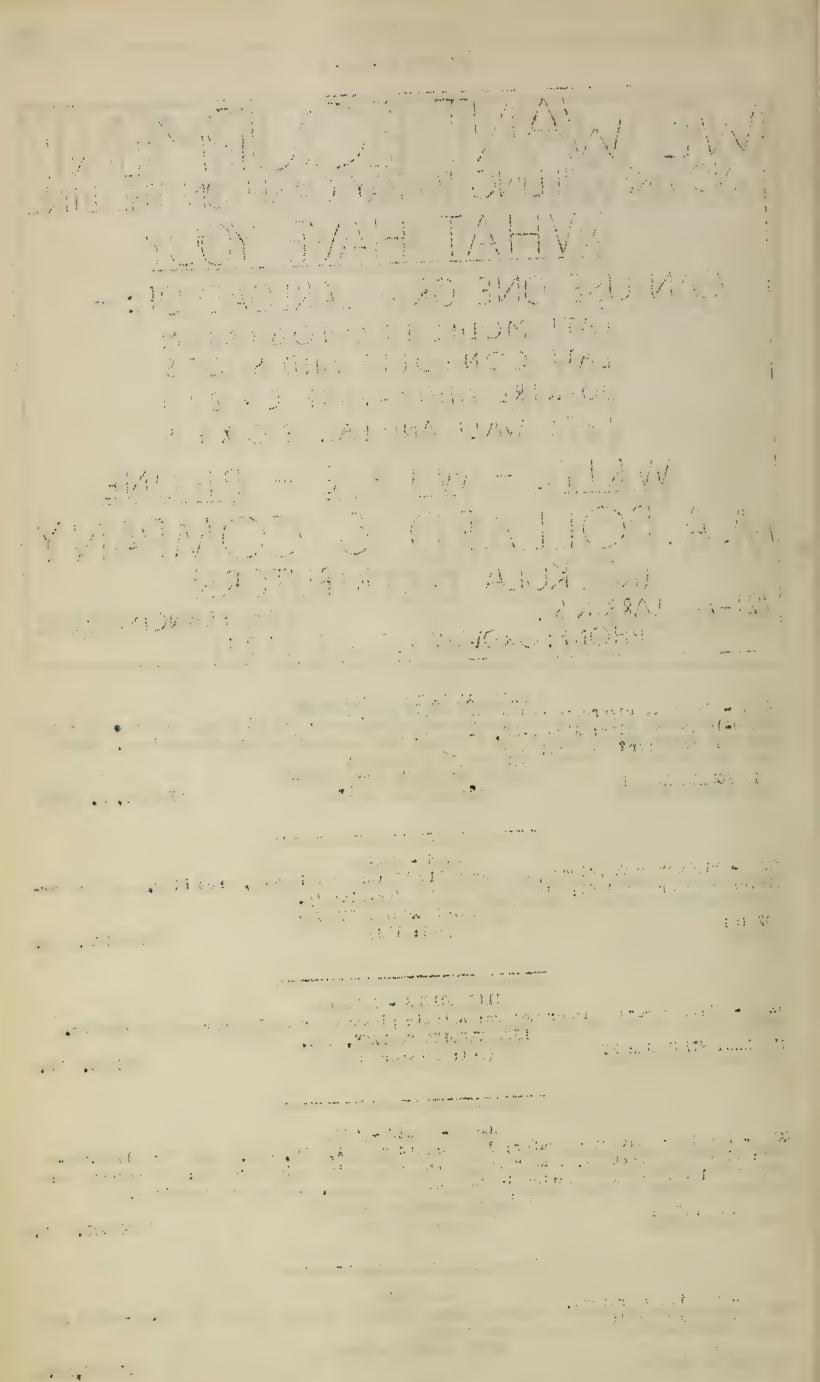
- PINS -

WANT - Attention operators, distributors, jobbers: We want to buy 500 F.P. 5-Ball pin games; Send us your list and prices today.

OLIVE NOVELTY COMPANY

2625 LUCAS AVENUE

ST. LOUIS, MO.



, also a

SECTION 1, Page 5

SEE US FIRST - WE WILL PAY BEST CASH PRICES FOR: 5¢-10¢-25¢-50¢ BLUE FRONTS, BROWN FRONTS, CHERRY BELLS; 5¢-10¢ MILLS Q. T.'s; MILLS

5¢ VEST POCKET BELLS; SAFE STANDS; MILLS THREE BELLS, MILLS FOUR BELLS

THOROBREDS, PIMLICOS, LONG ACRES, '41 DERBYS

WURLITZER AND ROCKOLA PHONOGRAPHS

MILLS AND WATLING LO-BOY SCALES

NOTICE: We are only interested in A-1 equipment. Give full details, such as serial numbers, types and models in first letter. Be sure to include "guaranteed condition" for all machines. Give us your ROCKBOTTOM PRICES. Where large deals are involved we will be glad to send our representative to close the deal.

ACE DISTRIBUTING COMPANY

3924 OLIVE STREET

(PHONE: FRANKLIN 3172)

ST. LOUIS, 8, MO.

SLOTS - CONSOLES

WANT - 50¢ and \$1.00 slots; 3/5¢ and 2/25¢ Evans Lucky Lucre; 25¢ play Dominoes; Rush your prices and condition of machines to us immediately.

M. D. CLOSE DISTRIBUTING COMPANY

53 N. UNIVERSITY AVENUE

(Tel: 1204-W)

PROVO, UTAH

OLD MILLS SCALES

WANT- Mills Scales, old, big head models, "Your Exact Weight" is printed on the metal dial face. Will buy 1 or a quantity for cash. Write now to:

BABE LEVY

2830 TENTH COURT, SO.

BIRMINGHAM, 5, ALA.

SLOTS - CONSOLES - MUSIC

WANT - Mills Golf Ball vendors; Late model jumbos, Mills, Seeburg, Wurlitzer and Rockola phonos; Mills slots; Jennings Silver Moon PO and Totalizer models; Irving Ovitz and Oscar Schultz, serving the nation's operators.

AUTOMATIC COIN MACHINES & SUPPLY COMPANY

3834 W. FULLERTON AVENUE

(Tel: Capitol 8244)

CHICAGO, 47, ILL.

# WILL PAY \$200.00 FOR ROCKOLA STANDARDS WRITE-WIRE-SHIP IMMEDIATELY HIRSH COIN MACHINE COMPANY 1309 NEW JERSEY AVE., N.W. WASHINGTON, D.C.

- PHONOS -

WANT - We will pay \$150. each for Seeburg model Rex, Royale phonos in good condition. This offer is subject to cancellation without further notice.

W. B. NOVELTY COMPANY

1903 WASHINGTON AVENUE

ST. LOUIS. MO.

- PINS -

WANT - 5 Exhibit Duplex; State price and condition in first letter.

L. M. KIDD

400 N. 2nd STREET

(Tel:3-9252)

RICHMOND 19, VA.

DEFINITE - CECAMBA - CECAMBA - CECAMBA - CAMBA - CAMBA

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SECTION 1, Page 6

WE WILL PAY FOLL	OWING CASH PRICES
Zombie\$30.00	PHONOGRAPHS
Do-Re-Mi	
West Wind45.00	
Stars45.00	Wurlitzer 61
Double Play	Wurlitzer 71
Big Chief20.00	Wurlitzer 4160.00
Bandwagon20.00	COUNTER GAMES
Four Roses	A.B. T. Challengers\$12.50
Metro	
Powerhouse	
ALSO OTHER LATE CAMES CENT DETCE TION	
ALSO OTHER LATE GAMES - SEND PRICE LIST:	Scientific Totalizers
ALL EQUIPMENT MUST BE CO	MPLETE AND IN WORKING ORDER
RAKE ()INI MAACI	JINIE EVCLIANICE

MACHINE CACHANGE

2014 MARKET STREET

PHILADELPHIA 3, PA.

WANT - Phonographs of all kinds. Also complete routes. Give full descriptions and price wanted in first letter.

KLEIN NOVELTY COMPANY

144 EAST HIGHLAND AVENUE

MILWAUKEE 2, WISC.

ARCADE - PHOTOMATIC PARTS - BALLY POPCORN

WANT - Any quentity of Bally King Pins will pay \$165. ea. and up, early or late model. Any quantity Photomatic Brass gears with broken teeth or otherwise. New and used Photomatic coin chutes, 10/25/50¢; Photomatic mercury switches. Any quantity Bally streamlined popcorn machines. Advise how many available and lowest price in first letter.

31 W. VERNOR HIGHWAY

LEMKE COIN MACHINE COMPANY

DETROIT 1, MICH.

- PANORAMS -

WANT - Late Mills Panorams. Will pay \$325. Don't wire - write giving serial numbers in first letter.

WM. NATHANSON

2738 CINCINNATI STREET

LOS ANGELES 33, CAL.

# BROAD STRE ROVIDENCE, 3, R.I.

- ALL TYPES -

WANT - Will buy all types of coin operated machines. Write now. Give full details.

BADGER SALES COMPANY

LOS ANGELES 15, CAL.

1612 WEST PICO BOULEVARD

(Drexel 4326)

ARCADE WANT - Skee Ball Alleys and Bally King Pins.

Must be in good condition.

299 EAST 46th STREET

BROOKLYN, N.Y.

FRANK MARCUS

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SECTION 1, Page 7

MACHINES WANTED USED

SLOTS Mills Blue Fronts

Jennings CONSOLES

Mills FOUR BELLS, 5¢ Mills FOUR BELLS, 5¢ & 25¢

Mills THREE BELLS, late Keeney SUPER BELLS, 5¢ Comb.

Keeney TWO WAY BELLS, Conv. Keeney FOUR WAY, Conv. Mills JUMBO PARADES, late

Bally HIGH HANDS

1503 WEST PICO STREET

MUSIC Wurlitzers 750 - 750 E 600 - 500 - 616Seeburg 8800 - 9800 Envoys, Classics Regal and Gems ONE BALLS Bally LONGACRES

Bally THOROBREDS Bally PIMLICOS Bally '41 DERBYS Keeney FORTUNE

GIVE COMPLETE DETAILS AND PRICE WANTED IN FIRST

ALSO ADVISE SERIAL NUMBERS AND CONDITION

PAUL A. LAYMON COMPANY

ARCADE EQUIPMENT

Bally RAPID FIRES

Bally DEFENDERS Evans SUPER BOMBERS

Evans TOMMY GUNS (late Model)

ACE BOMBERS KIRK NIGHT BOMBERS

DRIVEMOBILE

Rock-Ola WORLD SERIES

Jennings ROLL-IN-THE-BARREL Mutoscope PUNCHING BAG

PHOTOMATICS.

Keeney AIR RAIDERS Mutoscope SKYFIGHTERS

LOS ANGELES, CAL.

MUSIC - PINS - CONSOLES - SLOTS

WANT - We mean it. We will pay top prices for all type equipment. Phonos, Pins, Slots. Consoles -- everything coin operated -- old or new. Try us and see how fast you get action. Write, wire or phone today.

440 S.W. 8th AVE.

MIAMI COIN MACHINE COMPANY (Tel: 3-4033)

MIAMI, FLA.

- GUNS -

WANT- Chicken Sams and Jail Birds, must have all parts, need not be in good working order. Will pay \$100. cash; \$15. less if without bases. Write or wire: CHICAGO NOVELTY COMPANY, INC.

1348 NEWPORT AVENUE

CHICAGO, ILL.

SLOTS - MUSIC

WANT - Mills slots. Give serial numbers, quantity, model, condition. Also Mills cabinet stands. We also want Phonographs, all makes, including Wall Boxes and Step Ups.

HARRY H. HOKE

520 MINNESOTA AVENUE, N.E.

(Tel: LU 2766)

WASHINGTON, D.C.

These can be any type Genco bumper games, regardless of age or condition.

We do not need legs, backboard glass or playing field glass, nor doors.

Don't care about condition of cabinet or bumpers. These games do not have

to be crated..simply wrap in corrugated and write name of game on package.

WILL BUY ANY QUANTITY .... Advise number ready to ship and price wanted!

557 ROGERS AVENUE

(ALL PHONES: BUckminister 2-8400) BROOKLYN 25, N.Y.

- MUSIC -

WANT - The following music: Wurlitzer 700's; Rockola Master '40; any amount. Write or wire giving complete details and whether ready to ship.

DIXIE MUSIC COMPANY 701 N. MIAMI AVENUE

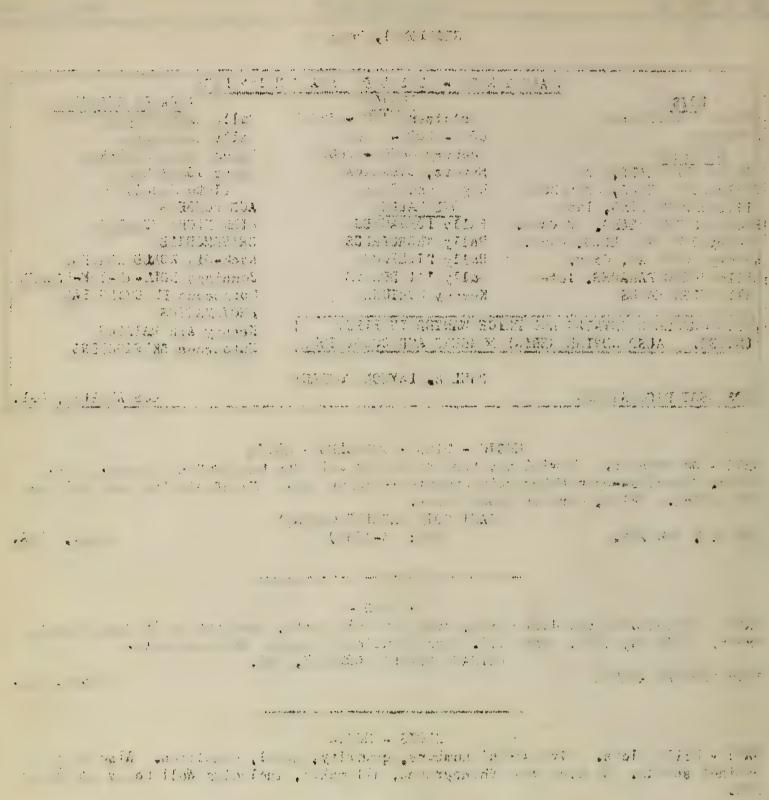
- MUSIC -

WANT - Rockola Playmasters in good condition. State your best price in first letter. SUPERIOR SALES COMPANY

202 MARKS BUILDING

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(SECTION 2)

#### FOR SALE ADS

THE HEADLINES OVER EACH AD GIVE AN APPROXIMATE IDEA OF THE ITEMS THESE FIRMS HAVE FOR SALE. MANY FIRMS ALSO LIST ITEMS THEY WANT TO BUY IN THESE FOR SALE ADS. THIS IS FEATURED BY THE WORD "WANT" IN THE HEADLINE. CHECK EACH AD CAREFULLY FOR INDIVIDUAL ITEMS AND PRICES.

Page 1

### WE HAVE ON HAND

LARGE STOCK OF USED MILLS GOLD CHROMES BROWN FRONTS --- AND Q. T. MACHINES JENNINGS, PACE AND WATLING SLOTS IN 5¢ - 10¢ - 25¢ PLAY. ALSO CONSOLES AND OTHER COIN OPERATED MACHINES OF EVERY TYPE ON HAND FOR INSTANT DELIVERY!

Any quantity of Mills Vest Pockets, in any color, lø or 5ø play. Write us what you have and your lowest price.

SICKING, INC.
1401 CENTRAL PKWY, CINCINNATI, O.
927 EAST BROADWAY, LOUISVILLE, KY.

MUSIC - WANT

FOR SALE - 15 1940 Rock-Ola Bar Boxes. Must sell all. \$12.50 ea. WANT - Will buy one gun for parachute; one for Rapid Fire; Buckley Adaptors and late boxes; 30-38 Conductor Cable. State what you have and quote prices.

ED. GEORGE MUSIC COMPANY

471-473 SOUTH MAIN STREET

AKRON, OHIO

#### NEW JENSEN SPEAKERS

FOR SALE - New Jensen A-12 Dynamic Speakers for use in Rockola and other phonographs. These speakers are 12" heavy duty, 5,000 Ohm Field, 8 Ohm voice coils and have a power rating of 20 Watts. The price is only \$15.95 each. 1/3 Deposit required with order.

CENTRAL SOUND COMPANY

1525 EDGEWATER AVENUE

CHICAGO, ILL.

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PROMES: JACKSON 8881-14/NBASH 24433





SECTION 2, Page 3

FILL IN YOUR OWN PRICE IN
ED. HEATH'S SUPER MUSIC SALE
ALL THE FOLLOWING EQUIPMENT RIGHT ON OUR FLOOR -ALL
GUARANTEED AS DESCRIBED-READY TO SHIP TODAY-MAKE YOUR OFFEK
1 SEEBURG 9800, Very Clean
1 SEEBURG VOGUE, Newly Refinished
1 SEEBURG ENVOY, Really Clean
1 WURLITZER 750M, Extra Clean
1 WURLITZER 850, Real Clean
1 ROCKOLA SUPER, Refinished and Clean
MAKE YOUR OFFER ON THE FOLLOWING:
1 BOBTAIL, Cash Pay, Number Reels, Clean
1 MILLS 10¢ FUTURITY, 3/5, Clean
1 DOUBLE SLOT REVOLVAROUND SAFE, Like New
BUY WITH CONFIDENCE FROM
"DIXIE'S FASTEST GROWING JOBBERS"
NORWOOD SALES COMPANY
NORWOOD, GEORGIA (PHONE: 2914)
THO WE Z / TT

#### BUCKLEY BOXES

FOR SALE - Buckley Wall Boxes, new, 1942's, 24 and 32 play, also some used boxes, as well as a limited supply of #1, 38-wire cable with orders for new boxes, 15 ft. with each box purchased. Write for prices today.

AMERICAN NOVELTY COMPANY

3165 GRAND RIVER AVENUE

(Tel: Temple 2-7971)

DETROIT, MICH.

#### TUBULAR COIN WRAPPERS

FOR SALE - Now is a good time to lay in a supply of tubular coin wrappers. Anticipate your needs. With paper on the critical list, supply may disappear quick. You may be able to get along without them, but they are mighty convenient. We have all sizes in stock. Samples and prices free on request. Write now.

MAX SCHUBB (Successor to Schubb & Company)

P.O. BOX A313

MUSKEGON, MICH.

#### MOTORS REWOUND

NOTICE - Motor rewind service: 10 day service on all types of phonograph motors - Wurlitzer, Mills, Rockola and Seeburg. Also spinner type game motors, \$7.50 each.

MAYNOR DISTRIBUTING COMPANY

823 WEST BROAD STREET

(TEL: 5-6169)

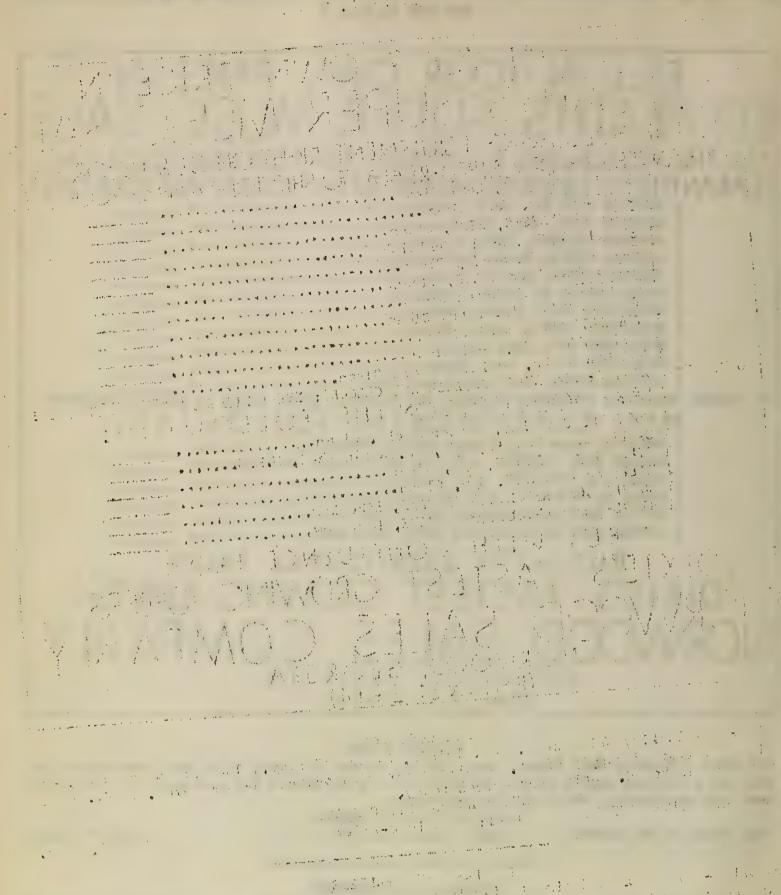
RICHMOND 20, VA.

#### - ARCADE - CONSOLES -

FOR SALE - 2 Evans Play Balls, latest models, \$195. ea.; 2 Keeney Submarines, \$195. ea.; 1 Gottlieb Skee-Ball-Ette, \$75.; Evans Ski-Ball, \$75.; Bally Alley, \$25.; 5 Kirk Rotary Merchandisers, \$175. ea.; 2 Sky Fighters, \$350. ea.; 1 Kirk Night Bomber, \$475. Bang-A-Deer, \$75.; Seeburg Ray-O-Lite Gun, \$75.; Batting Practice, \$125.; Paces Races, Brown Cabinet, \$150.; Bakers Pacers, DD, \$275.; 1 Brand New Keeney 4-Way Super Bell at only \$795. Terms: 1/3 deposit with all orders, balance C.O.D. KENTUCKY AMUSEMENT COMPANY

919 W. JEFFERSON ST.

LOUISVILLE 2, KY.



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SECTION 2, Page 4

MUSIC	CONSOLES							
Wurlitzer 700\$450.00	1 Watling 5¢ Big Game PO\$80.00							
Wurlitzer Model 71140.00	2 Ray's Tracks, each							
Wurlitzer 616 with Adaptor, Stepper	1 Evans Bangtails							
and 4 Seeburg Selectomatic	1 Silver Moon FP90.00							
Boxes135,00	1 Keeney Super Bell, clean 250.00							
1 Mills Throne of Music160.00	1 Mills 1-2-3 FP							
1 Seeburg Vogue	1 Skill Time40.00							
SLOTS SLO	OTS SLOTS							
4 Jennings 5¢ Goosenecks, each\$25.00								
1 Columbia 5¢ Rear Dr., PO, G.A37.50	1 Watling 1¢ Twin J.P27.50							
1 Watling 10¢ Rol-A-Top60.00	1 Watling 10¢ Gooseneck35.00							
1 Watling 5¢ Gooseneck T.J.P42.50 1 Mills 10¢ War Eagle, 3/5, Orig.								
1 Mills 10¢ Blue Front SJP Over	Single J.P100.00							
401,000	1 Mills 10¢ Blue Q.T. Orig. made							
1 Mills 25¢ War Eagle 2/4 PO160.00	Glitter Gold82.50							
5 Mills 5¢ B & G Vest Pockets, ea45.00	1 Mills 5¢ Blue Q.T							
3 Caille 5¢ Slots, each								
TERMS: HALF CERTIFIED DEPOS	SIT, BALANCE C.O.D. OR S.D.							
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MILLS RECORD CHANGER MOTORS FOR MILLS EMPRESS AND THRONES								
LVCT COVCT WILLCIC COVVDV								
EAST COAST MUSIC COMPANY								
TENTH & WALNUT STREETS (PHONE: CHE								

MUSIC - 1-BALLS - SLOTS - ARCADE

FOR SALE - Odds and ends: 2 Seeburg Playboys perfect \$15. ea; 2 Big Parades very clean \$109.50 ea; 1 Bally Preakness and 1 Bally Entry multiple play \$25. ea; These games are both clean and ready for shipment; Also 1 Jennings 25¢ Golf Ball Vender \$75. Chicago Coin 9 Ft. Rola-Score bowling alley \$89.50; 1/3 with all orders.

826 MILLS STREET

KING PIN GAMES COMPANY (J. R. "Pete" Pieters)

KALAMAZOO, MICH!

MUSIC - CONSOLE - SLOTS

FOR SALE - Wurlitzer 412 \$55.; Wurlitzer 616 \$82.50; Wurlitzer 24 \$169.50; Write for price on Bakers Pacer DD brand new in original crate; Used P-12 and 412 amplifiers \$12.50 ea; New Groetchen Columbia Bell Gold Award model front and back pay \$87.50; Used Columbia Bell Gold Award front and back pay \$57.50; 1/3 Deposit, Balance C.O.D., F.O.B.

533 CENTER AVENUE

ROANOKE VENDING MACHINE EXCHANGE, INC.

(Tel: 2-7418)

ROANOKE, VA.

NEW SLOTS

FOR SALE - 20 Brand new 5¢ Glitter Gold Q. T.'s in original cartons, \$150. each. SEIDEN DISTRIBUTING COMPANY

1230 BROADWAY

(Tel: 4-2109)

ALBANY 4, N.Y.

- MUSIC -

FOR SALE - 8 sets, Amp., Speaker, Turntable, complete for Jennings telephone music system, excellent for spares, set complete for \$72.50; Entire lot for \$550e; Jensen 12" dynamic speakers, good for Rockola 12 record phonos, \$3.65 ea.; Twin-12 metal cabinets, \$18.50. Terms: 1/3 with all orders, balance C.O.D.

919 NORTH BROAD STREET

AUTOMATIC EQUIPMENT COMPANY (Tel: Poplar 1333)

PHILADELPHIA 23, PA.

SLOT CLOCK GEARS

FOR SALE - Jennings Main Clock gears, complete with ratchets and dogs, \$3.50 ea.; or \$3.25 each in quantity lots of 25 or more.

STANDARD AUTOMATIC AMUSEMENT COMPANY

2217 FIFTH AVENUE

PITTSBURGH 19, PA.

- TUBES -

FOR SALE - All types of Radio Tubes available. Many with a good discount. PAUL'S RADIO ACCESSORIES

4425 DREXEL BOULEVARD

CHICAGO 16, ILL,

(Make it "Official"—Mention "The Cash Box" when answering ads.)

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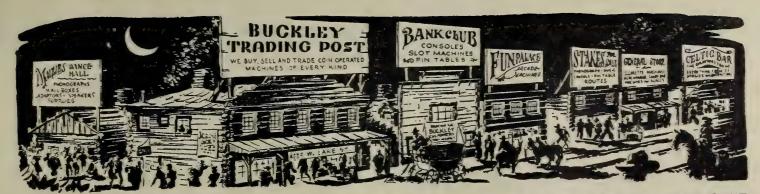
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#### ALWAYS CONSULT THE TRADING POST

WHENEVER YOU BUY OR SELL

Phonographs—Wall Boxes—Adaptors—Coin Machines—Pin Tables
Consoles—Arcade Machines—Supplies and Accessories

# REBUILDING

AND

# REFINISHING

OF

MILLS SLOTS (All Types)

\$9500

SEND US YOUR MACHINES

10 DAY SERVICE

4233 W. LAKE ST. CHICAGO. ILL Ph: Van Busen 6636



Section 2, Page 6

#### WANTED QUICK

MILLS 1-2-3 F. P., LATE MODEL, IN A-1 CONDITION NO JUNK! QUOTE YOUR BEST PRICE, GIVE GUARANTEE D CONDITION AND STATE WHEN READY TO SHIP. HURRY!

#### FOR QUICK SALE

TERMS: 1/3 WITH ALL ORDERS, BALANCE C.O.D. OR S.D.

### BADGER BAY COMPANY, APPLETON, N.

MUSIC - CONSOLE - WANT

FOR SALE - Wurlitzer Model 750, write; Wurlitzer #111 barbox like new \$35.; Galloping Dominoes black cab \$75.; Buckley 20 record Seeburg adaptor \$29.50; 8 Seeburg 24 Selectomatic boxes \$9.50 ea; New Seeburg 3-Wire Baromatic, write; 1 Seeburg 16 Selectomatic box \$9.50; 4 Buckley late model wallboxes \$15. ea; 1 Brand new Packard Maple adaptor \$23.; 1 Buckley Twin-12 steel cabinet \$25.; WANT - Used records, 30-wire cable.

DAVIS SALES COMPANY

625 ERIE BOULEVARD, EAST

SYRACUSE 2, N.Y.

#### - CONSOLES -

FOR SALE - Mills Four Bells in good condition early head \$585.; Special, on orders received within 10 days we will give free your choice of Watling 1¢ DJP, 1¢ Q.T., Exhibit Races, glass cracked otherwise good, 1¢ Jennings Little Duke or Bally Bells 5¢/25¢ slot console; Terms: 1/2 Deposit; Will ship express with examination allowed and if unsatisfactory refund deposit except for transportation charges. Give second choice on free offer.

BOX 400

RADIO & ELECTRIC SERVICE

DOUGLAS, WYO.

- ARCADE -

FOR SALE - 2 Daval Bumper Bowling games only \$49.50 ea; We will ship these to responsible party open account pending approval.

HANNA DISTRIBUTING COMPANY

217 ELIZABETH STREET

UTICA, N.Y.

#### - SALESBOARDS -

FOR SALE - Don't read this ad if you're not interested in saving and making money. 25¢ J.P. Charley thick board \$1.39, Thin \$1.14, XX Thick \$1.64; all 1000 hole average profit \$52.; Ride this one: 1000 Jumbo hole 25¢ J.P. Charley XX thick board \$2.47; Deposit required on all orders; Immediate delivery; Write for new low price list; Order samples today.

DE LUXE SALES COMPANY

Tel: 233

BLUE EARTH, MINN.

- 1-BALLS -

FOR SALE - 1 Bally Long Acre, 1-Ball FP, legs, \$450.; 1 Bally Pimlico, 1-Ball FP, legs, \$326.; Terms: 1/3 deposit with order, Balance C.O.D.

ANTHONY HIRT

2303 NO. 11th STREET

SHEBOYGAN, WISO.

1-BALLS - SLOTS - CONSOLES

FOR SALE - Bally Sport Special FP \$150.; Bally Record Time FP \$140.; Mills Green Vest Pockets 5¢ play \$32.50; Bakers Pacers DD, CP, \$300.; 1/3 with all orders.

SQUARE AMUSEMENT COMPANY

88 MAIN STREET

POUGHKEEPSIE, N.Y.

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# WE'VE GOT IT... MORE THAN FIFTY PERCENT OF THE TIME! RUTHERFORD ENTERPRISES "FASTEST GROWING DISTRIBUTORS IN THE SOUTHWEST" 117 N. FROST ST. (M.M.RUTHERFORD, PRES) PAMPA, TEXAS

PLASTIC CHARMS

OTHER OFFICES IN: Elk City, Okla .- Dalhart, Tex .- Woodward, Okla .- Amarillo, Texas.

FOR SALE - Plastic Charms for bulk vendors: These charms are in assorted colors and about 50 different designs of small animals, musical instruments, boots and shoes, birds, books, bugs, guns, bells, army tanks, windmills, etc. They weigh about 90 to the ounce, priced at \$7.50 for 10 gross, postpaid anywhere. Sample of 30 charms 25¢.

VIKING SPECIALTY COMPANY

530 GOLDEN GATE AVENUE

SAN FRANCISCO, 2, CAL.

ARCADE - PINS

FOR SALE - New Supreme Skeeroll \$284.50; New Commander \$75.; Sport Parade \$35.; Victory \$70.; Chicoin Hockey \$175.; Genco Play Ball \$150.; All cleaned and thoroly checked; 1/3 Deposit with orders, Balance C.O.D.

86 SNOWDEN AVENUE

MOHAWK SKILL GAMES COMPANY (Tel: 4-7549)

SCHENECTADY 4, N.Y.

ARCADE - USED RECORDS

FOR SALE - Bally Bull with Jap conversion refinished like new \$109.50; Several hundred used records removed from our routes in last 60 days, all in wrappers, all packed 100 to carton, \$12. per 100 F.O.B. Marietta, 0., 1/3 Deposit required.

R & S SALES COMPANY

3rd & BUTLER STREETS

(Tel: 524)

MARIETTA, O.

TIP BASEBALL - J.P. BOOKS

FOR SALE - Machine folded and machine mounted 120's Tip, Baseball and Jackpot books at very reasonable prices, Write now.

COLUMBIA SALES COMPANY

323 MAIN STREET

WHEELING, W. VA.

USED RECORDS

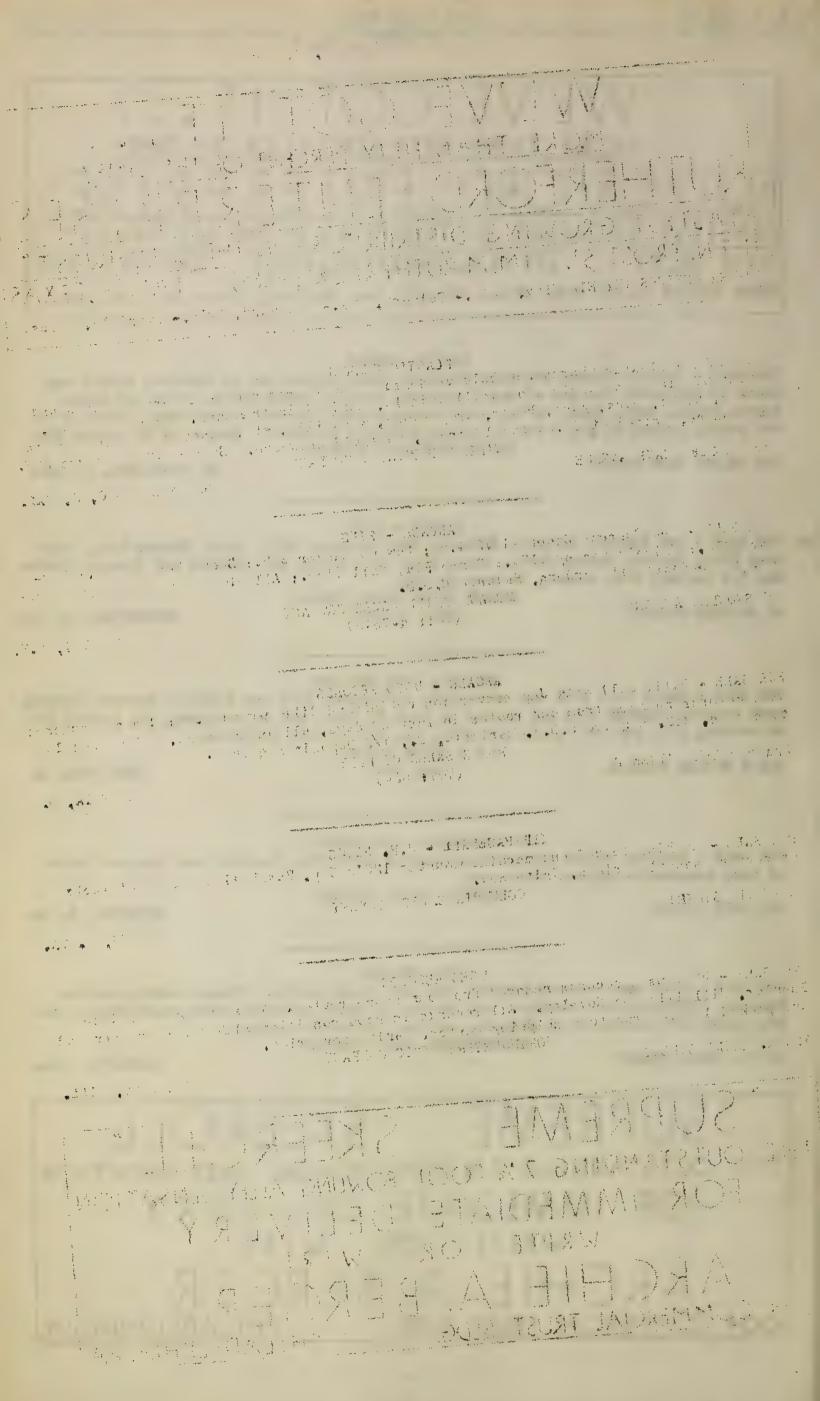
FOR SALE - 5000 used records removed from our phono routes. These records include Popular, Hillbilly and Novelty. All records in good condition with paper wrapper and are packed 100 records to a shipping carton. Write for price.

NORTHWESTERN MUSIC COMPANY

120 W. THIRD STREET

STERLING, ILL.

# "SUPREME SKEEROLL" THE OUTSTANDING 71/2 FOOT BOWLING ALLEY SENSATION FOR IMMEDIATE DELIVERY WRITE OR WIRE ARCHIE A. BERGER 1004 COMMERCIAL TRUST BLDG. PHILADELPHIA, PA.





MIKE SPECTOR SAYS: "THESE ARE THE 2 GREATEST MACH-INES YOUR MONEY CAN BUY TODAY."

# OPERATORS DECLARE IT TERRIFIC"

ON LOCATION — WHERE IT COUNTS

THE BRAND NEW BOWLING ALLEY SENSATION

> NOT A REVAMP +

SPECIAL PRICE ON 5 OR MORE **325**00

1/3 DEPOSIT

IMMEDIATE DELIVERY!! WRITE FOR COMPLETE DETAILS!

ALSO NOW DELIVERING THE OUTSTANDING GUN SENSATION OF 1944

TAILGUNNER"

MIKE SPECTOR

FAIRDEAL AMUSEMENT COMPAI

(PHONE: STEVENSON 2879) PHILADELPHIA 30, PA.

REBUILT SLOTS - WANT

FOR SALE - Twin Ports' rebuilt and refinished Mills slots, 5¢, 10¢, 25¢, Blue Fronts, Brown Fronts, Club Bells and Gold glitter War Eagles, all drill-proof with knee action stop levers and club handles, write for prices, immediate delivery. WANT - Extraordinary castings or cabinets, no front vendor models.

723 EAST SUPERIOR STREET

826 N. BROAD ST.

TWIN PORTS SALES COMPANY (Tel: Hemlock 8519)

DULUTH 2, MINN.

GUARANTEF 500 HOUR-500 WATT PROJECTION LAMPS JR MILLS PANORAMS- 58.00

ORDER QUICK-

1629 WEST MITCHELL STREET

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SLOTS - 1-BALLS - CONSOLES FOR SALE - We have a large stock of rebuilt slots, Pay Tables and Consoles on hand. Write us or wire for prices on: Blue Fronts, Melon Bells, etc. Also on Jackpot Dominoes, Lucky Lucres, Late Saratogas, Sky Lark, Fortune and other Bally equipment. LA BEAU NOVELTY COMPANY

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PRICED FOR QUICK SALE 7 MODEL #111 WURLITZER BAR BOXES, Each	<b>\$15</b> ,00
9 BRAND NEW, SEALED IN CRATES, MODEL #1526, 5/10/25¢ ROCKOLA BAR BOXES FOR COMMANDOS, Each	
2 ZOMBIES, Each	
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500 NEW AND USED RECORDS, STRING & POPULAR MIXED, ALL FOR ONLY	50.00
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COLUMBIA NOVELTY CO., 9 BLOOD ST., AMSTERDAM, N.Y.

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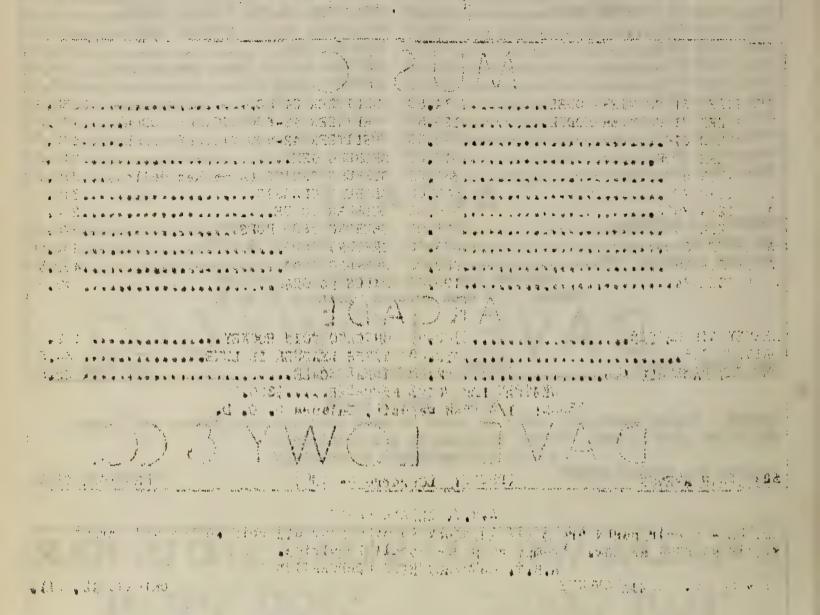
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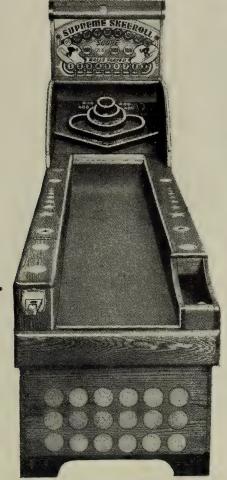
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THE 71/2 FOOT BOWLING ALLEY SENSATION THAT IS EARNING THE BIGGEST, MOST AMAZING PROFITS IN ALL BOWLING ALLEY HISTORY

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FOR SALE - Parts for Mills Jackpot Bells: Shatterproof jackpot glasses \$1.25;; Shatterproof reel glasses 50¢; Shatterproof escalator glasses 50¢; Mills clocks repaired. KEYSTONE NOVELTY & MFG. COMPANY

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VOL. 5, NO. 28

SECTION 2, Page 12

1	'41 Derby FP\$375.00	1	ABC Bowler\$49.50 2 Attention\$40.00
	Fortune FP	2	Big Chief
	Club Trophy FP350.00		Bola Way
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183 MERRICK ROAD

MERRICK, N. Y.

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FOR SALE - Single shielded wire extra fine quality 8¢ per ft.; Extra heavy duty reinforced rubber covered 3-Wire #18 copper excellent for 3-wire boxes waterproof and pinch proof 14¢ per ft.; Same as above but medium duty 11¢ per ft.; #18 single copper heavy insulated rubber and cotton covered  $l_{4}^{\perp}$  per ft.; Minimum orders 250 ft. per item; GAY AMUSEMENT COMPANY

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16 PANORAM PEEK SHOWS, Each..

10 MILLS 5¢ BROWN FRONTS, With or Without side 

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PRICES ON PINS. SLOTS, MUSIC AND ARCADE

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# 2 LATE MODEL PANORAMS WITH STANDS, 2 REMOTE UNITS, 2 WALL BOXES ALL FOR ONLY \$750.00 OR WILL TRADE FOR ROCKOLA 1940 MASTERS HIGH-GRADE MUSIC COMPANY ROEBLING, N.J.

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Pace Saratoga FP & PO
1 Bally Record Time FP
200 STEEL FOLDING SLOT STANDS, In Perfect Shape, Each \$3.95; Lots of 25, ea3.50
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301WEST 9th STREET

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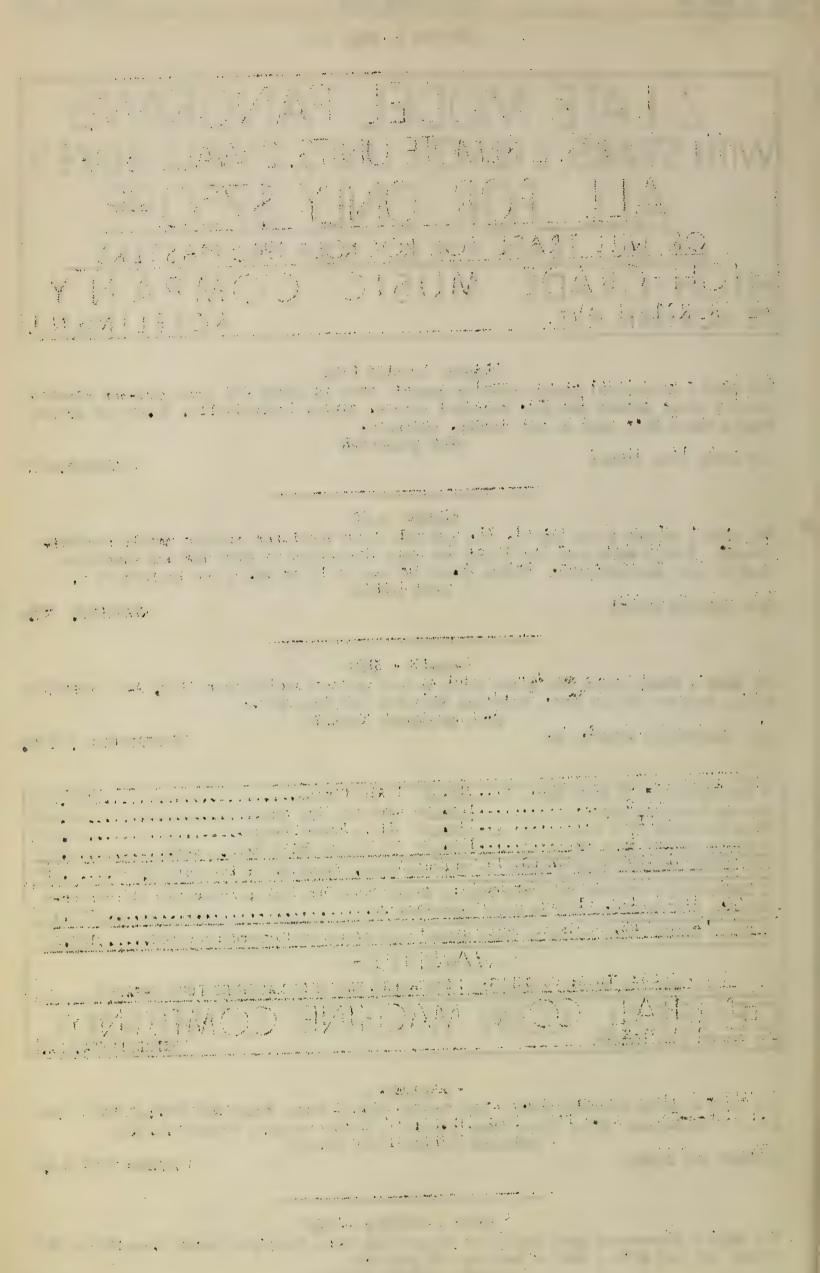
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THE 6 FOOT BOWLING ALLEY SENSATION OUTSTANDING FEATURES

1. Adjustable Playing Field 2. Simple Mechanism 3. Easy Servicing

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FOR SALE - The best money you ever spent - Pastime. A turf Champ conversion, \$200.ea. With Free Play, payout meter, backboard, modern in every way. All lights fermerly on playboard now on back glass. 1/3 Deposit with all orders.

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LOUISVILLE 3, KY.

#### - SLOTS -

FOR SALE - Like new 5¢ Mills Blue Fronts, \$175.; 10¢ Mills Blue Fronts, \$225.; 25¢ Mills Blue Fronts, \$300. Send for current price list of complete line of Mills and Jennings equipment. 12 years of quality merchandising and service.

GENERAL NOVELTY COMPANY

521 NORTH 16th STREET

(Tel: West 4242)

MILWAUKEE 3, WIS.

#### MUSIC MOTORS REWOUND

NOTICE - Ten days service on rewinding Wurlitzer, Seeburg, Rockola and Mills motors, only \$6.50. Just send in your old motors and we will return rewound motor to you C.O.D.

JEAN J. MINTHORNE

2916-2920 W. PICO

(EXCLUSIVE ROCKOLA DISTRIBUTOR)

LOS ANGELES 6, CAL.

#### HEAVY RUBBER COVERED, COLOR CODED, 5-WIRE GUN CABLE, Per Foct..........25¢ HEAVY RUBBER COVERED, COLOR CODED, 6-WIRE GUN CABLE, Per Foot......28¢ HEAVY RUBBER COVERED, COLOR CODED, 8-WIRE GUN CABLE, Per Foot......30¢ #18 ZIP WIRE (Minimum Order 500 Feet) Per Foot...... 4¢ #18 2-CONDUCTOR SILK & RUBBER COVERED LAMP WIRE (500' Minimum)Per Ft.... 3¢ (SAMPLES ON REQUEST) 3500 OHM 10 WATT RESISTORS, Each..... 5000 OHM 10 WATT RESISTORS, Each..... 1/3 DEPOSIT WITH ALL ORDERS, BALANCE C.O.D. WE CARRY A FULL LINE OF TUBES - WRITE NOW 410 NORTH BROAD STREET PHONE: ELizabeth 2-0089 ELIZABETH

- BOWLETTES -

FOR SALE - Keeney Bowlettes, 14 ft. in perfect condition. Make reasonable offer.
MEYER WOLF

539 BOARDWALK

ATLANTIC CITY, N. J.

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# ONCE AGAIN HARRY MARCUS COMPANY LEADS THE WAY

MAKE YOUR OLD SLOTS OPERATE LIKE NEW WITH THE SENSATIONAL, NEW, COMPLETE

SLOT SPRING KIT \$ 9.75
EACH

WITH ALL THE SPRINGS YOU NEED TO MAKE THAT OLD SLOT MACHINE OPERATE LIKE NEW. 55 HIGH GRADE QUALITY SPRINGS MADE OF THE FINEST MUSIC WIRE. 3 EXTRA SPRINGS OF ALL THE MOST IMPORTANT ONES. HERE'S SOME OF THE SPRINGS YOU GET IN THIS SENSATIONAL KIT THAT HAS ALREADY BEEN ACCLAIMED AS THE "WORLD'S FINEST" BY AMERICA'S TOP SLOT OPERATORS... CLOCK SPRINGS, SLIDE SPRINGS, ESCALATOR SPRINGS, MAIN OPERATING SPRINGS AND FINGER SPRINGS. ALSO INCLUDED ARE TWO HANDLE SPRING ASSEMBLIES WITH ADJUSTMENT SCREW ATTACHMENT.RUSH YOUR ORDERS IMMEDIATELY WHILE THEY LAST.

HARRY MARCUS COMPANY (AMERICA'S FINEST AND FRIENDLIEST PARTS AND SUPPLIES FIRM) 816 W. ERIE ST. CHICAGO, ILL.

CIGARETTE & CANDY VENDORS ..

FOR SALE - 6 Col. Uneedapaks, \$27.50; 8 Col. Uneedapaks, \$35.; 9 Col. Uneedapaks, \$39.50; 12 Col. Uneedapaks, \$49.50; 15 Col. Uneedapaks, \$59.50; 8 Col. Rowe Imperials, \$37.50; 8 Col. Rowe Royals, \$69.50; 9 Col. DuGrenier "W", \$49.50; 9 Col. Du Grenier "WD", \$59.50; 11 Col. Du Grenier Champions, \$75.; #930 Nationals, \$49.50; #950 Nationals, \$85. Candy Machines; Nationals, Stoner, U-Need-A-Pak & Rowe - Write.

6750 N. ASHLAND AVENUE

MACK H. POSTEL (Tel: Rogers Park 7312)

CHICAGO, 26, ILL.

SLOTS - CONSOLES

FOR SALE - 1 Mills 5¢ Blue Front \$195.; 1 Mills 10¢ Blue Front \$225.; 1 Mills 5¢ Brown Front \$225.; 1 Mills 10¢ Bonus Bell \$250.; 1 Mills 5¢ Bonus Bell \$225.; 1 Jennings 5¢ Club Bell \$135.; Evans 1940 Lucky Lucre \$275.; 1 Jennings 25¢ Chief \$200.; Terms: 1/3 Certified deposit, Balance C.O.D.

1000 PENNSYLVANIA AVENUE

AUTOMATIC AMUSEMENT COMPANY (Tel: 3-4508)

EVANSVILLE 10, IND

PIN REVAMP

FOR SALE - Veatch's Panther special: America's best revamp value, we rebuild and change over any old wire bumper Genco pin game for \$60. and your old game, or \$87.50 with no trade-in. We will ship our revamp on 10 day trial basis. If not satisfied money will be refunded plus \$15. for your old game.

2336 OLIVE STREET

V-P DISTRIBUTING COMPANY (Tel: CE-3892)

ST. LOUIS, 3, MO.

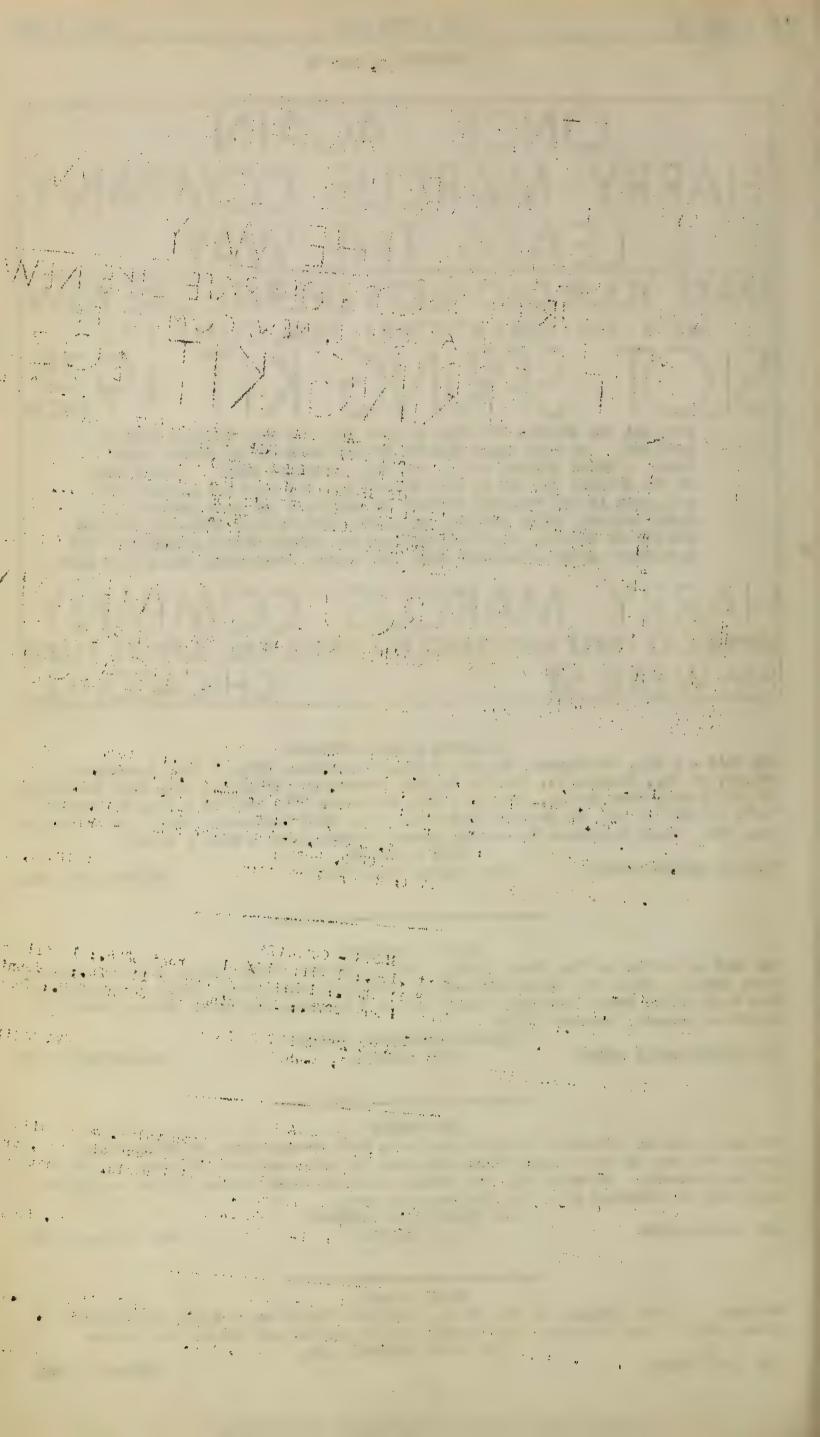
SLOTS - WANT

FOR SALE - 4 only Jennings 5¢ Club Bells like new \$212.50 ea; 1 Mills 5¢ Q. T. Bell, green, \$82.50; 1-5¢ Columbia \$62.50; WANT - Mills phonos and 50¢ and \$1. Slots.

MILLS SALES COMPANY, LTD.

1640 18th STREET

OAKLAND 7, CAL.



CI	FADAL/	AY SALE
	Bandwagon	2 -
ABC ROWLER\$42.50 2 Bola-Way, each52.50	2 Metro, each	
Ten Spot	Trailways	
Texas Mustang52.50	Pylon	20.00 Five-In-One52.50
Dixie	On Deckesson	
	Thumbs Up	3 Mutoscope View-A-Scope, used only
Paces Races		3 months, each20.00
Seeburg Classic		Seeburg Shoot-The-Chutes Hitler and
ABT 1¢ Coin Chutes \$2.50; 2¢	Chutes \$5.00	Mussolini Gun, New Paint Job75.00
IVENETIAN M	USIC	& SALES COMPANY
214 SOUTH 14th STREET		OMAHA, NEBRASKA

#### - GUN REVAMP -

FOR SALE - Hitler is worried about his future, but you need not be worried about your future if you have some Tailgunners. Incidentally, it's outstanding on location. Tailgunner is a moneymaker that will find ready acceptance in any location now or after the war. See Tailgunner at your favorite distributor.

GILLES CANDY COMPANY

608 MAIN STREET

OSAGE, IOWA

### READY FOR DELIVERY

31-33-35 MOORE STREET

1654)

(Tel:

2-WIRE CABLE

FOR SALE - 2 Wire Cable, \$12. per 1,000 feet. Used on Army maneuvers, in good condition. Specs: 18 Gauge weatherproof twisted, 7 strands, 4 steel, 3 copper, all tinned. Spooled on 2,000 foot reels. 1 Reel minimum. 1/3 with order, balance C.O.D.

WELLS ELECTRIC COMPANY

4521 DIVERSEY AVENUE

CHICAGO, ILL.

BRISTOL, VA. - TENN.

5 Mills Scales, each\$45.00	2 Scientific Batting Practice, ea. \$99.50
10 Watling Tom Thumb Scales, ea 55.00	2 Radio Rifle 60.00
2 Watling Big Head Scales, ea 49.50	1 Chicago Coin Hockey
2 Ideal Scales, ea 49.50	1 Jennings Roll-In-The-Barrel 125.00
2 Royal Scales, each 49.50	1 Genco Playball
1 Dr. Health Beam Scale 69.50	2 Evans Ten Strike, L. D 49.50
2 Rapid Fire, each	
1 Seeburg Jap Conversion	ated, green cloth & cue stick, ea. 75.00
(Painted)	2 Mills Do-Re-Mi, each 39.50
\$5.00 extra for crating.	TERMS: 1/3 DEPOSIT, BALANCE C.O.D.
577 TENTH AVENUE MARCUS (LOngacre 5-88)	
577 TENTH AVENUE (LOngacre 5-88)	79) NEW YORK CITY

#### CIGARETTE MACHINES - WANT

FOR SALE - Used cigaret machines in excellent condition: 7 column DuGrenier Champion \$72.50; 9 Column DuGrenier Champion, \$75.; 11 Column DuGrenier Champion, \$85.; 2-11 Column DuGrenier Champion, new, in original crates, \$116.50 ea. WANT - Stoner candy vending machines, must be in excellent condition. Write us immediately.

ALABAMA CIGARETTE SERVICE COMPANY

404 NO. 26th STREET

BIRMINGHAM, ALA.

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# MONEY MAKERS!! GAMES THAT ARE GOING OVER GREATER THAN EVER

PARATROOPS
Rebuilt from Powerhouse

TORPEDO PATROL Rebuilt from Formation

EAGLE SQUADRON
Rebuilt from Big League

PRODUCTION
Rebuilt from Blondie

BOMBARDIER Rebuilt from Follies

EAGLE SQUADRON Rebuilt from Big Town

OPERATORS - - SEE THESE GAMES AT YOUR LOCAL DISTRIBUTOR OR WRITE FOR COMPLETE DETAILS

2820 N. SHEFFIELD AVENUE

CHICAGO, ILLINOIS

PHONE: - DIVERSEY 2414

BALLY MOTOR REPAIRS

NOTICE - Operators, jobbers, distributors--We are now in position to completely over-haul Bally type 300 open motors, including replacement of worn gears for only \$4.25 each, any quantity. Prompt service. All work on money back guarantee basis.

J. E. COBB DISTRIBUTING COMPANY

512-14-16-18 S. SECOND ST.

(Tel: WAbash 1501)

LOUISVILLE 1, KY.

#### - SALESBOARDS -

FOR SALE - DeLuxe hits that will give your trade greatest satisfaction: 10¢ 90% Board 91¢ 1000 hole; 5¢ 1000 hole Bingo Board, 95¢; 5¢ 1800 Lulu Board, \$2.39; 25¢ J. P. Charley boards, thin, \$1.15, thick, \$1.39, X-Thick, \$1.64; Jumbo hole, \$2.39; 25% Deposit. Write for complete list today.

DE LUXE SALES COMPANY

TEL: 233

BLUE EARTH, MINN.

	MINIA	TURE BULBS FOR GAM	MES AND WALI	BOXES	
Lamp No.	Volts	C.P. or Amp.	Base	Price 10	Price 100
40	6-8	.15 amp.	screw	\$ .50	\$ 4.25
44	6-8	.25 amp.	bay	•50	4.25
46	6-8	.25 amp.	screw	•50	4.25
47	6-8	.15 amp.	bay	•50	4.25
50**	6-8	1 c.p.	screw	•50	4.50
51**	6-8	1 c.p.	bay	•45	3.25
55**	6-8	1.5 c.p.	bay	•45	3.25
63	6-8	3 c.p.	S.C.	•45	3.25
(Lamp No. 6	3 can be used	in place of #81)			
99	9.9	.30 amp.	screw	•75	6.50
1453	12	.25 amp.	screw	•55	4.50
1454	14	.25 amp.	screw	•55	4.50
1455	18	.25 amp.	screw	•50	4.50
1457	20	.25 amp	screw	•75	6.50
37	6-8	15 c.p.	S.C.	•90	6.50
38	6-8	15 c.p.	D.C.	1.00	6.50
1129	6-8	21 c.p.	S.C.	1.25	11.85
1130	6-8	21 c.p.	D.C.	1.50	14.25
1133	6-8	32 c.p.	bay	1.35	12.00
1503	6-8	50 c.p.	bay	2.50	
	ALSO F	ULL LINE OF KEN RA	D LAMPS AND	TUBES	
ECOI	VOMY	SUPI	PLY	COMP	ANY
15 TENTH AVE	NUE	(PHONE: BRyan	t 9-3295)		NEW YORK CI

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ANTENNAME STOREM

# YOU MAY FIND JUST WHAT YOU WANT NOW IN "AMERICA'S BIGGEST LITTLE CITY" CONTACT LANCE J. MORTON, MGR. A. BENETTI NOVELTY 125 E. SECOND ST. (TEL: 7575) RENO, NE VADA

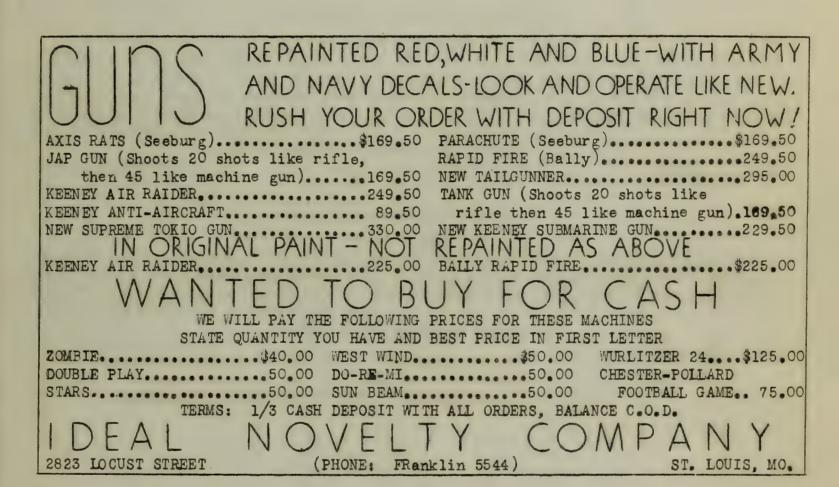
SLOT CONVERSIONS - SLOT PARTS

FOR SALE - Any Mills slots  $1 \frac{1}{2} \frac{10}{2}$  converted to 25¢ play, 3/5 P.O. or single J.P.; Any Mills 2/4 P.O. converted to 3/5 P.O.; Parts for Mills machines; Mills J.P. Glass \$10. per dozen sold in dozen lots only. Write, phone, wire.

959 HOPE STREET

X. L. SALES COMPANY (Tel: Plantations 0316)

PROVIDENCE, R.I.



## GAMES THAT GET THE PLAY

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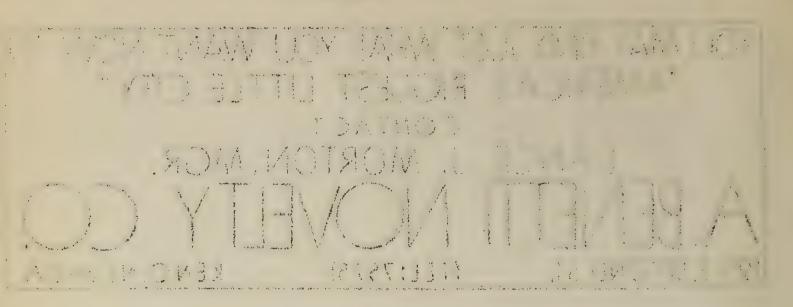
SANTE FE..... CONVERTED FROM WEST WIND

SEE YOUR DISTRIBUTOR OR WRITE

UNITED MANUFACTURING CO.

CHICAGO, ILLINOIS

6123-25 NORTH WESTERN AVENUE



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	to different management of the same and the
A REAL MUSIC CLEARANCE	
20 BUCKLEY BOXES, Latest Model, Side Plastics, Each	\$13.00
6 Wurlitzer Model #320, Each	
6 Wurlitzer Model #120, Each	
7 Seeburg 30-Wire Select-0-Matics, Each	• • • • • 8 950
3 Seeburg 5/10/25¢ 3-Wire Bar-O-Matics, Each	39.50
Buckley Bar Brackets, Each	•••••1•75
Wurlitzer Bar Brackets, Each	
2 Wurlitzer #145 Impulse Steppers, Each	
12 Buckley 24 Record Adaptors, Each	••••15•00
H. BETTI & SONS	
M. BEILL G SONS	
1706 MANHATTAN AVENUE (PHONE: UNION 3-8584)	UNION CITY, N.J.

- ARCADE -

FOR SALE - Perfect condition and in perfect working order: 10 Shoot-The-Jap Guns \$139.50 ea; 2 Keeney Submarine Ray-O-Lite Guns \$139.50 ea; 1 Keeney Submarine \$224.50; 1/3 Deposit, Balance C.O.D.

BEACH SALES

409 ESPANOLA WAY

MIAMI BEACH, FLA.

CABLE - ARCADE

FOR SALE - Brand New 5-Wire copper cable 18¢ Ft.; Ten Pins HD \$37.50; 1 lot 10 A.B.T. Target Skills Model F, 1¢ or 5¢ guns, all latest models, mfd. 1941, cabinets like new, some need checking over and some ready for location, all 10 for \$125.; Don't ask us to check over these machines as we don't have the help; 2 Jungle Dodger guns as is \$25., parts alone worth more. 1/3 Deposit with all orders.

DENVER DISTRIBUTING COMPANY

1856 ARAPAHOE STREET

(Tel: Cherry 4800)

DENVER 2, COLO.

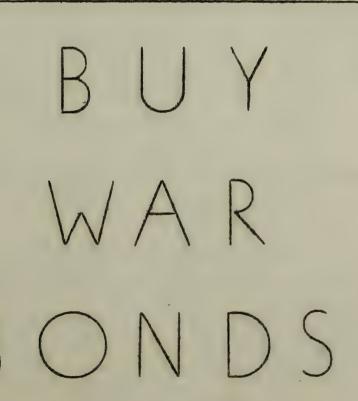
MUSIC - WANT

FOR SALE - Mills Thrones \$200.; Gabel phonos 1940 model \$295.; Wurlitzer Twin-12 in steel cabinet with Buckley adaptor \$90.; Mills 1-2-3 FP \$39.50; Bally Sport Special \$149.50; WANT - Rockola '39 Standards, Batting Practice, send list of arcade equipment with your lowest prices right away.

AUTOMATIC DISTRIBUTING COMPANY

1265 LAFAYETTE AVENUE

TERRE HAUTE, IND.



A REAL MUSIC CLEARANCE 10. Try. ..... Live Figure and an ideal ability of the try of the Controlly of the control of the cont 10. The second and th To be the contract of the cont To down ........................... Bereit Mederal Growth of 300 for the condess 5 College of the colleg Contract the Contract Stopping Bether was an action of the Stopping Carles of the Contract of the buckley la heart hagerous, Buch. ......

1705 M.MELTERS AVENUE: (PHONE: UBLOW 3.8884)

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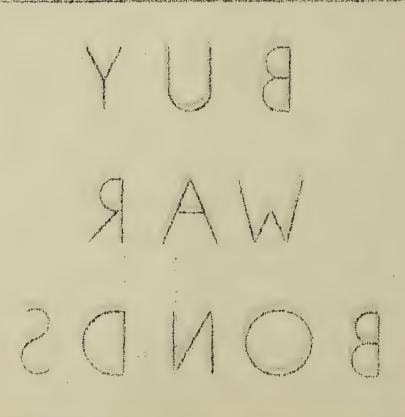
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AUTOMATE STEPRESTRUCTURE COMPANY

BURELL LAFRIETES AVERUE

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## 44¢ PER FOO

IN COMPLETE ROLLS AVERAGING 550 FT. PER ROLL COMPLETE CASH WITH ORDERS

TE - WIRE - PH SAIL W. RUNYON ST. (TEL: BIGELOW 3-6685) NEWARK, N. J.

SLOTS - ARCADE

FOR SALE - 2 Mills 25¢ Blue Fronts \$275. ea; 3 Mills 10¢ Blue Fronts \$225. ea; 1 Mills 50¢ Blue Front \$450.; 1 Western DeLuxe Baseball FP \$125.; 2 Mills 5¢ Escalators \$20. ea; 1 Mills 25¢ Escalator \$22.50; Machines newly painted and in good condition. Terms: 1/3 Deposit with all orders, Balance C.O.D.

H & G NOVELTY COMPANY

718 S.W. 26th ROAD

(Tel: 3-4140)

MIAMI, FLA.

- PHONO REPLACEMENT PLASTICS -

FOR SALE - Phonograph replacement plastic for: Wurlitzer 750, 850, 950, 800, 600 and 500; Peacock glasses also available for Wurlitzer 850; Rockola Standard, Master, De-Luxe and Supers; Seeburg 9800, 8800 and 8200. Write for new price list today. EAGLE COIN MACHINE COMPANY

530 S. DEARBORN ST.

CHICAGO 5, ILL.

MUSIC - CIG. VNDRS. - ARCADE

FOR SALE - Seeburg remote console, model WC-1Z brand new, never uncrated, \$295.; 9 Col. Stewart & McGuire Cig. vendors, \$29.50 ea.; Wired remote speakers in practically new organ type cabinets, \$25.; Seeburg wired Selectomatics, \$5. ea.; Genco Play Ball A-1, \$100.; Rockola World Series, \$55., crated, \$58.50; Keeney adaptor with 7 Keeney boxes, A-1 condition, \$40.; Exhibit Post Cards, \$3.30 per M. JONES COIN MACHINES, STEPHENVILLE, TEX.

- STAPLES -

FOR SALE - Can ship at once standard staples for any standard type stapling machine. Write for quantity prices immediately.

F. R. W. B. SPECIALTIES

P.O. BOX 72

(Tel: 4343)

MANITOWOC, WIS.

TOGGLE SWITCHES - LUMILINES - FUSES - LAMPS

FOR SALE - Tog gle Switches, single pole, single throne, 39¢ ea.; 1503 Lamp for Keeney \$1.85 ea.; 12" lumiline West. Mazda, 75¢ ea.; 17" Lumiline G.E. Mazda, 90¢ ea.; 72, 15, 25, 40, 60 Watt West, Mazda,  $7\frac{1}{2}$  ea.; 120 to carton. All Mineature Bulbs 50, 51, 55, 63, 45¢ per box; Screw Plug Fuses, 10, 15, 25, 30 Amp., \$3.75 per 100; Glass Fuses 10, 15, 20 Amp., \$2.75 per 100; Fustats 15¢ ea.; 3 Amp and 6 Amp. plug fuses, \$4.25

per 100; 5-wire cable, 8 Ft. length, \$1.50 ea.

56 WEST 25th STREET

ARCADE BULB COMPANY (Tel: WA 9~7490)

NEW YORK CITY

RUBBER POKER BALLS

FOR SALE - Rubber Balls for Pokerinos, size  $2\frac{1}{4}$  inflated; first quality balls, all hand finished. Limited supply. First come first served. Minimum quantity, 100 balls. MELROY BALL COMPANY

6 N. AUSTIN AVENUE

(Tel: Ventnor 2-0587)
(Make it "Official"—Mention "The Cash Box" when unswering ads.)

VENTNOR, N.J.

# FRANT NEW

### CAK PER FOOT

IN COMMETE ROLLS AVERACIAND EISOPE MER RUL COMPLETE CASH WITH ORDERS

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### THE CONFIDENTIAL PRICE LISTS

AN EXCLUSIVE MERCHANDISING SERVICE FOR THE COIN MACHINES INDUSTRY ISSUED EVERY WEEK BY: THE CASH BOX, 381 FOURTH AVE., NEW YORK 16, N.Y.

#### **FOREWORD**

Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The Confidential Price Lists can only feature the market prices as they are quoted. The Confidential Price Lists act exactly the same as the market quotation board at the Stock Exchange—posting the prices exactly as they are quoted for each week, regardless of how much they may seem to be out of line. Some machine prices do not change for months. The Confidential Price Lists, rather than show no price for the week, retain the last known quotations for such equipment so that the subscriber at least has the last known quoted prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The Confidential Price Lists report each quotation exactly as it is made and depend on the subscriber to make average price adjustment to fit the peculiarities of his own territory.

#### **METHOD**

The Confidential Price Lists are to be read as follows: First price listed is lowest price for the week: Second price listed is highest price for the week: Where only one price appears this should be considered lowest price.

#### CODE

CHECK THIS CODE CAREFULLY. BECOME ACQUAINTED WITH EACH ONE OF THE CODE NUMBERS AND WHAT THEY SIGNIFY. THESE CODE NUMBERS APPEAR IN FRONT OF THE NAME OF EACH MACHINE.

- 1. MEANS PRICE WENT UP.
- 2. MEANS PRICE WENT DOWN.
- 3. MEANS MACHINE JUST ADDED TO LIST.
- 4. MEANS PRICES WENT UP AND DOWN SAME WEEK.
- 5. MEANS PRICES REMAINED SAME AS IN PAST WEEK'S ISSUE.
- 6. MEANS NO PRICES QUOTED FOR PAST TWO WEEKS.
- 7. MEANS NO PRICES QUOTED FOR PAST THREE WEEKS.
- 8. MEANS NO PRICES QUOTED FOR PAST FOUR WEEKS OR LONGER.

#### **IMPORTANT**

Machines underlined mean these were most active in trading this past week.

NOTICE! March, 1942. Market Prices for Wholesalers as per GMPR of OPA appeared in September 7, 1943 issue. Reprints are available.

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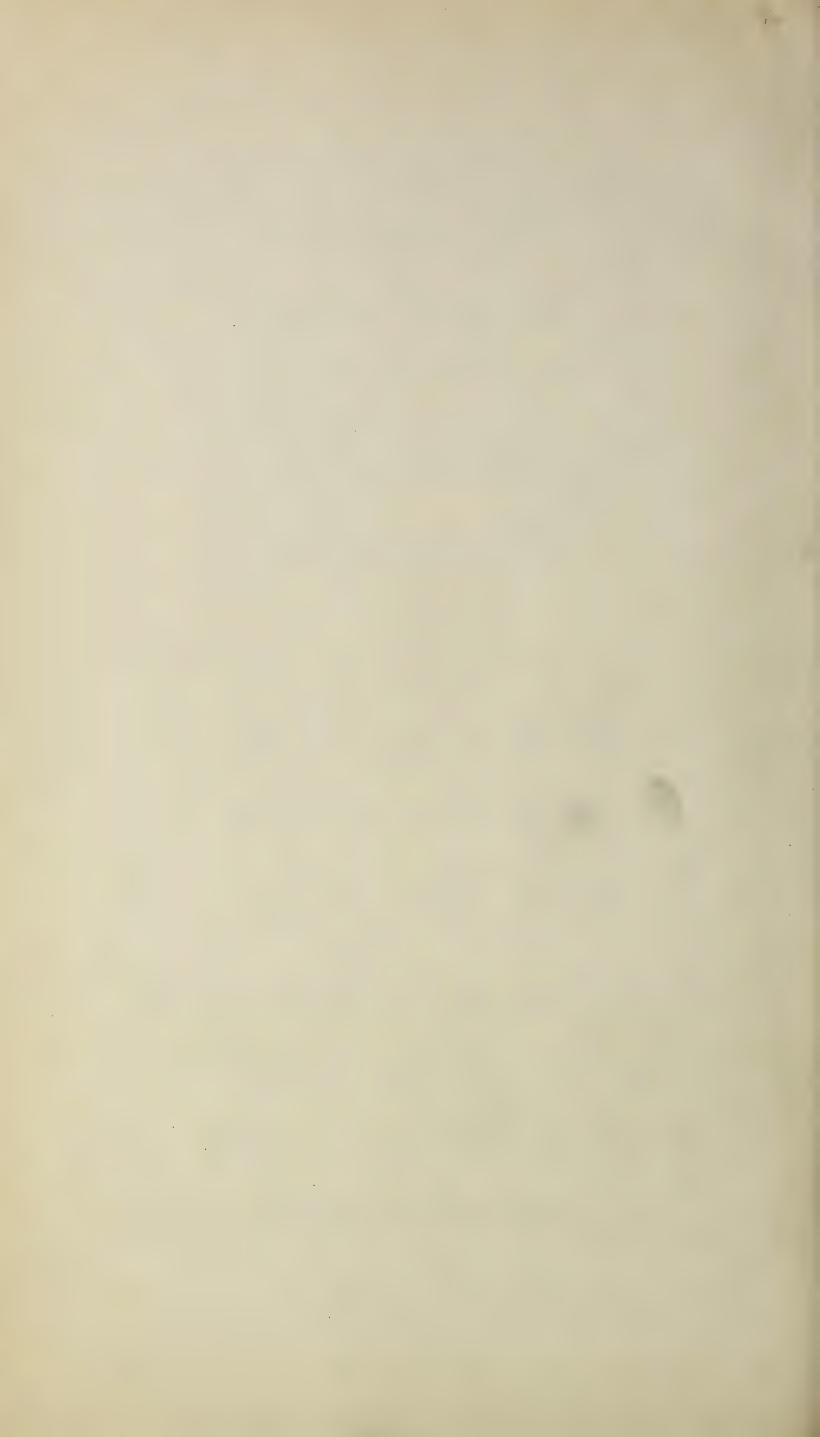
The Cash Box
takes great pleasure
in announcing the
opening of its
Chicago offices

at Suite 406

203 North Wabash Avenue under the management of

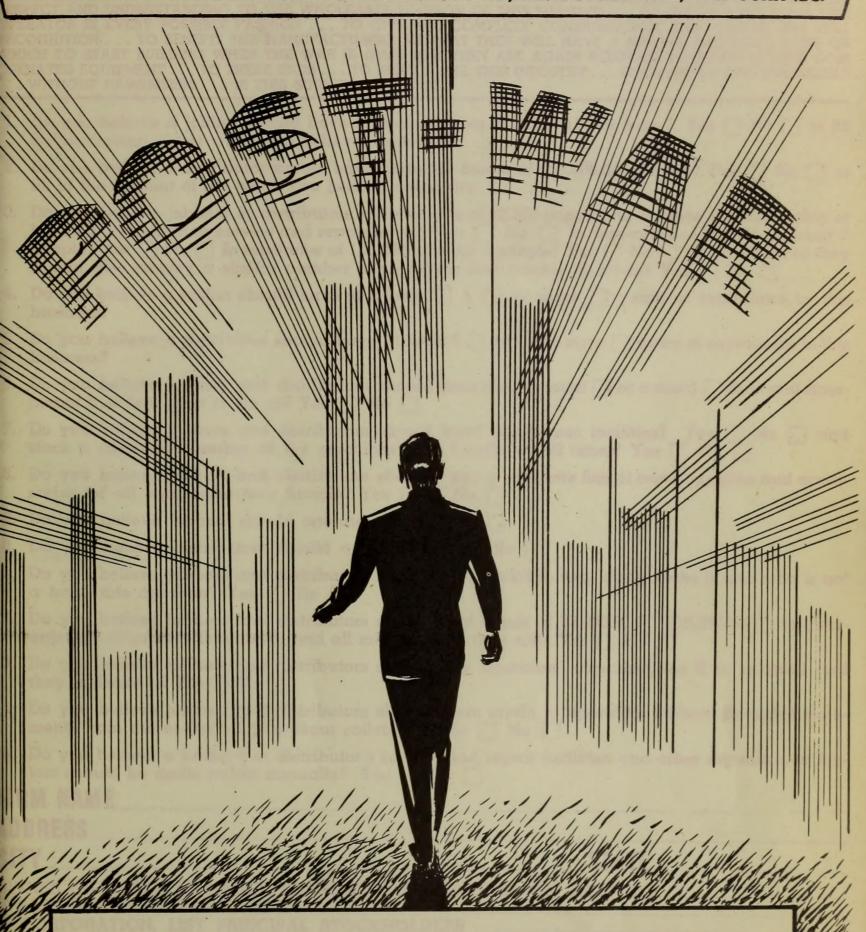
Miss Helen Palmer
(Formerly of The Billboard)

who will bring to Midwestern subscribers
of The Cash Box the benefit of
her 20 years' experience in the
coin machines industry



# "COINTOONS"

A 1944 COPYRIGHTED FEATURE OF: THE CASH BOX, 381 FOURTH AVE., NEW YORK (16)

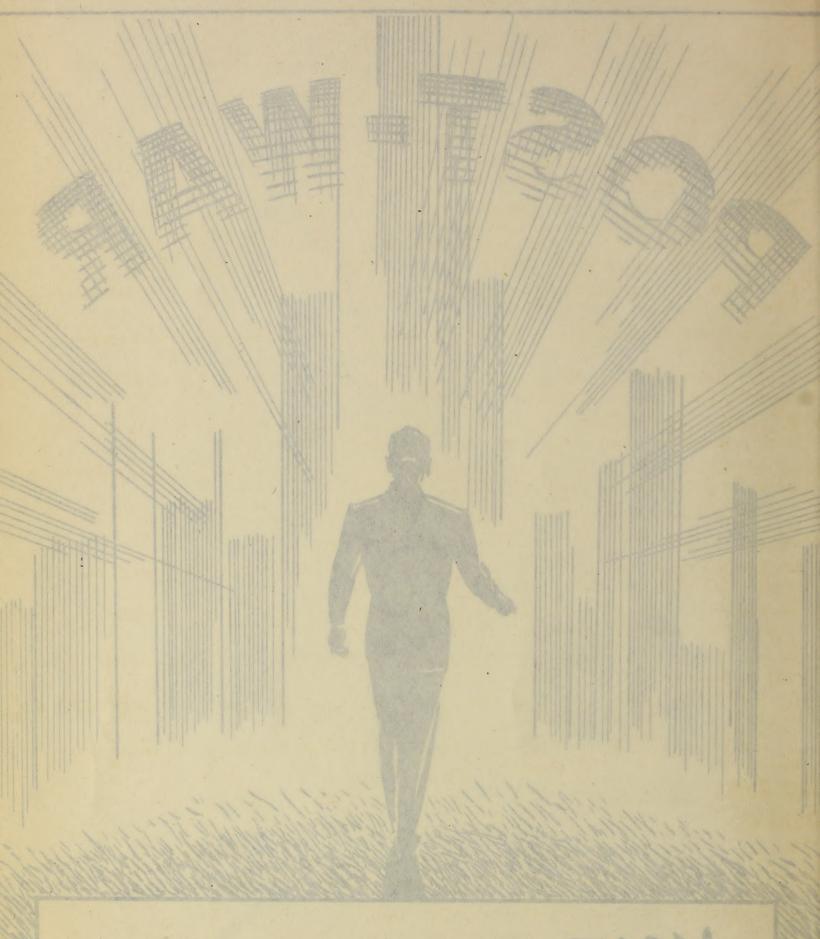


YOUR OPPORTUNITY TO OFFER YOUR OPINION

LAST CHANCE TO FILL OUT THE SURVEY

# BIMOOTALOS"

A 1944 COPPRIGNTED FEATURE OF: THE CASH BOX, 281 FOURTH AVE., NEW YORK (16)



WEIGHT OPPORTUNITY FOR

# SURVEY TO DETERMINE A STANDARD FOR JOBBER AND DISTRIBUTOR RECOGNITION

WO ANI LOC RES OPE REC WH	ELIMINATE MUCH TUMULT AND CHAOS IN THE POST-WAR ERA : TO PROTECT THOSE MEN WHO HAVE RKED SO HARD AND FAITHFULLY DURING THIS TRAGIC WAR PERIOD AND WHO CONTINUED TO GIVE SERVICE PROBLEM OF THE TRADE WHILE SO SEVERELY RESTRICTED IN SALES TO ASSURE A SOUNDER AND MORE WICAL BASIS FOR THE FUTURE GROWTH OF THIS COIN OPERATED MACHINES INDUSTRY TO BRING GREATER PECT AND UNDERSTANDING TO THE WHOLESALE DIVISION OF THIS BUSINESS TO PROTECT THE BONA FIDE RATOR IN EVERY POSSIBLE FASHION TO GIVE HIM COMPLETE CONSIDERATION AND ASSURE HIM FULL COGNITION TO BENEFIT THE MANUFACTURERS SO THAT THEY WILL HAVE A STRONG AND SOLID BASIS ON ICH TO START BUILDING WHEN THE WAR IS OVER AND THEY ARE AGAIN ALLOWED TO MANUFACTURE COIN TRATED EQUIPMENT TO THESE ENDS TO BENEFIT ALL THIS INDUSTRY UNSELFISHLY AND UNBIASEDLY WITHOUT FAVORITISM IS THIS SURVEY DEDICATED.
1.	Do you believe a jobber should have financial assets of \$25,000.00 or more? Yes \( \subseteq \) No \( \subseteq \) or fill in the amount of net worth you believe necessary.
2.	Do you believe a distributor should have financial assets of \$50,000.00 or more? Yes  No or fill in the amount of net worth you believe necessary
3.	Do you believe jobbers or distributors in territories of 25,000 population or more should employ at least 2 people in their service and repair force? Yes No In territories of 50,000 or more 3 people? Yes No In territories of 100,000 or more 4 people? Yes No Do you believe they should also employ a similar number of salesmen and trouble shooters? Yes No In No
4.	Do you believe a jobber should have at least 4   5 or more years of experience in this business?
5.	Do you believe a distributor should have at least 5 🔲 10 🔲 or more 🗌 years of experience in this business?
6.	Do you believe jobbers and distributors should issue semi-annual $\square$ or annual $\square$ financial statements if called upon to do so? Yes $\square$ No $\square$
7.	Do you believe jobbers and distributors should have warehouse facilities? Yes \( \subseteq \text{No} \subseteq \text{and} \) stock a minimum number of the machines they handle at all times? Yes \( \subseteq \text{No} \subseteq \)
8.	Do you believe jobbers and distributors should carry a complete line of parts, supplies and accessories for all equipment they handle? Yes   No
9.	Do you believe jobbers should operate? Yes  No
10.	Do you believe distributors should operate? Yes  No
11.	Do you believe jobbers and distributors should be allowed to help decide who is and who is not a bona fide operator? Yes  No
12.	Do you believe jobbers and distributors should post bonds of \$5,000.00 [ \$10,000.00 [ to guarantee all shipments they make and all merchandise they sell? Yes [ No [
13.	Do you believe jobbers and distributors should join operators' organizations if so allowed and they so desire to? Yes $\square$ No $\square$
14.	Do you believe jobbers and distributors should issue credit to operators without financial statements from the operators or without collateral? Yes  No
15.	Do you believe a jobber's or distributor's service and repair facilities and other organization factors should be made public annually? Yes $\square$ No $\square$
FI	RM NAME
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IF	VNER (ALSO LIST MANAGER, ESPECIALLY IF OWNER IS NOT ACTIVE) PARTNERSHIP, LIST PARTNERS CORPORATION, LIST PRINCIPAL STOCKHOLDERS
	Are you now engaged in jobbing? Yes  No  Distributing? Yes  No
17.	What manufacturers do you represent?
100	Were you formerly engaged in jobbing? Yes □ No □ Distributing? Yes □ No □
19.	What manufacturers did you represent?
	NOTICE-
	NOTICE

IF YOU DESIRE TO ELABORATE ON ANY QUESTIONS ATTACH LETTERHEAD TO THIS SHEET AND MARK NUMBER OF QUESTION REFERRED TO PRIOR TO YOUR REMARKS. IF YOU HAVE ANY PROPOSALS OR SUGGESTIONS IN ADDITION TO THE ABOVE ATTACH SAME ON YOUR LETTERHEAD TO THIS SHEET.

THE CASH BOX, 381 FOURTH AVENUE, NEW YORK 16, N. Y.

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